



台灣大哥大
Taiwan Mobile



Taiwan Mobile Co., Ltd. 2Q26 Results Summary

Aug 14, 2026

Disclaimer

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Business Overview

2Q26 Highlights

Accelerating Momentum Across Our 3-Tier Flywheel



Telco+Tech



Telco+



Telco Core

- **Telco+Tech Businesses**
New Telco+Tech Businesses (ex-momo)
- **Enterprise Business**
- **Mobile Service Revenue (non-bundle)**

+4% YoY
+18% YoY

+19% YoY

+3% YoY

Two-Decade Highs

Consolidated EBIT

\$6.12bn

+18% YoY

Net Income

\$4.54bn

+38% YoY

Note: Consolidated operating income and net income reached their highest levels since 3Q04 and 3Q06, respectively.

EPS

1.11

1.38

1.49

F

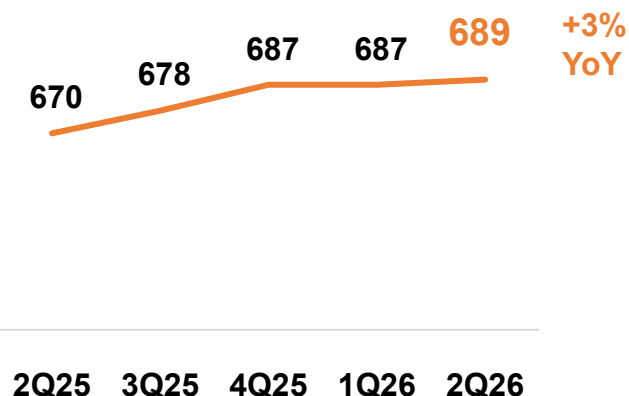
C

TWM

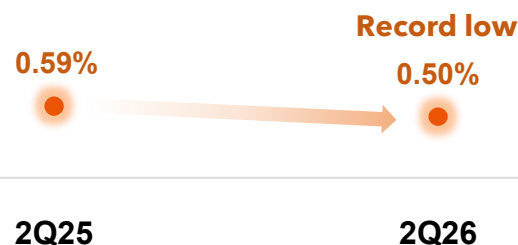




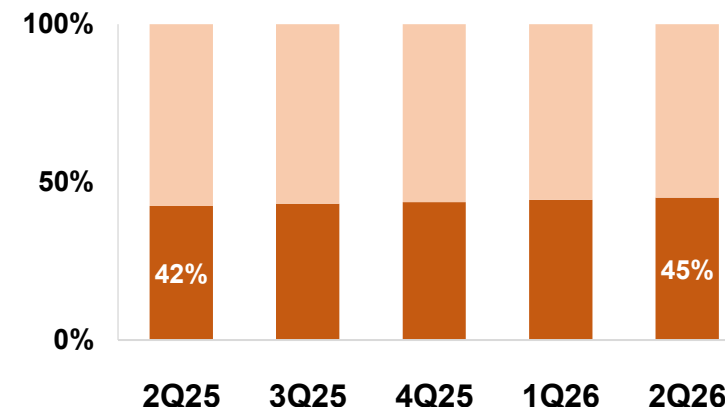
Smartphone ARPU



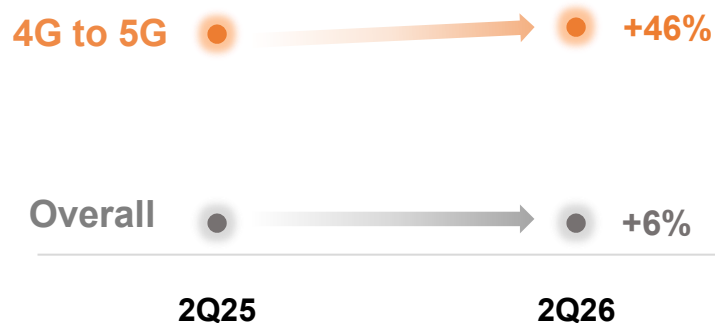
Postpaid Churn Rate



5G Penetration of Smartphone User Base

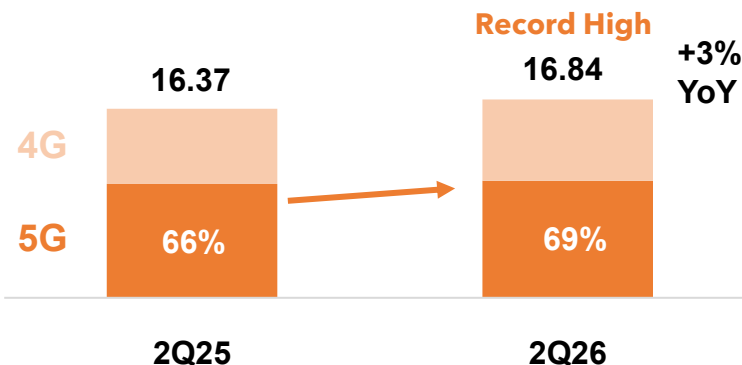


Monthly Fee Uplift from Renewals



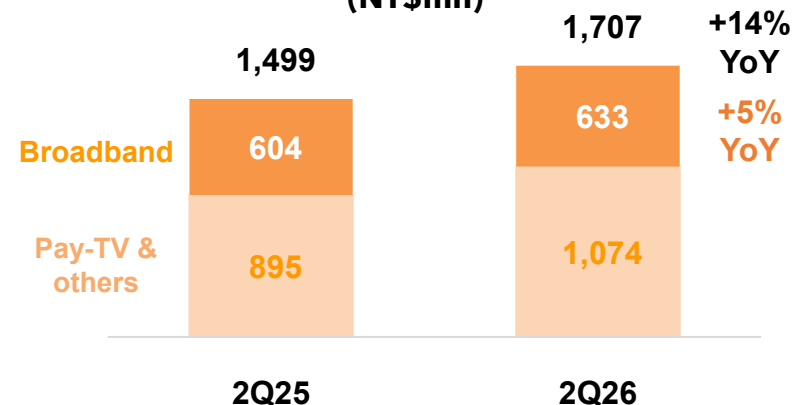
Mobile Service Revenue

(non-bundle, NT\$bn)



Home Business Revenues

(NT\$mnn)



Data Center (incl. AIDC)



+89%
Rev. YoY

AICT for Enterprise



+575%
Rev. YoY

Cybersecurity Services



+15%
Rev. YoY

IoT



+13%
Rev. YoY

OPBiz



+43%
Subscribers YoY

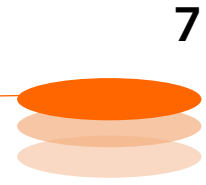
TAmedia

Business SMS + Mobile Ads

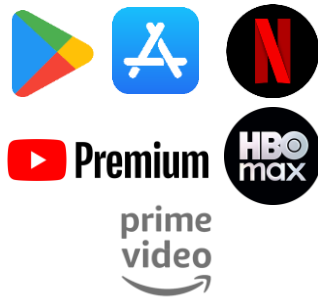


+10%
Rev. YoY





DCB (Direct Carrier Billing)



+4%
Rev. YoY

EC Services for Brands



+101%
Rev. YoY

MyVideo

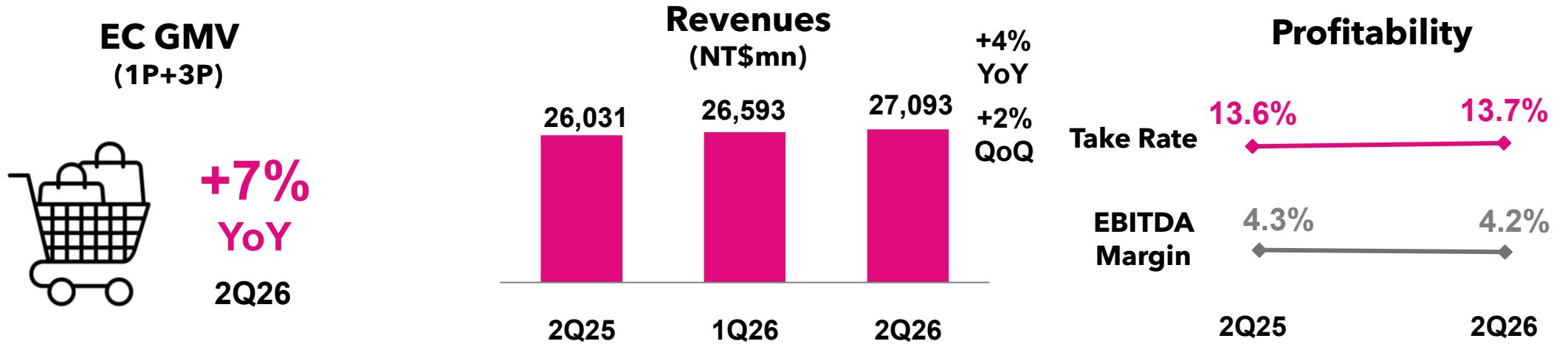


OTT & Content

+31%
Rev. YoY



momo: Returning to Growth



Emerging Growth Drivers

mo-shop+ (3P)

Double-Digit
YoY Growth

>3.7mn

3P GMV
(1H26)

3P SKUs

momo Ads

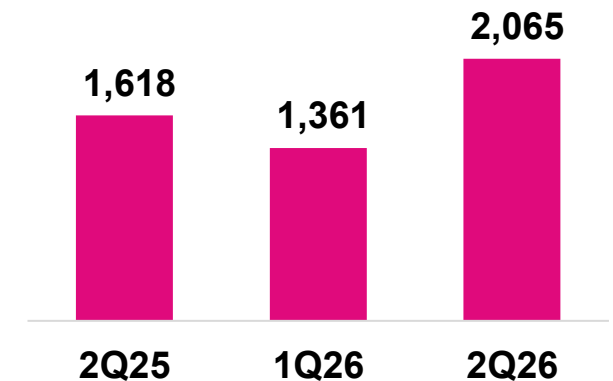
Double-Digit
YoY Growth

~50%

Ads Revenue
(1H26)

**RMN Merchant
Penetration**

Operating Cash Flow (NT\$m)





Financial Overview

Performance by Business

NT\$bn	Revenue				EBIT			
	Telecom	CATV	momo	Total ¹	Telecom	CATV	momo	Total ¹
2Q26	21.85	1.71	27.09	49.43	4.71	0.58	0.79	6.12
% of total	44%	3%	55%	100%	77%	10%	13%	100%
2Q26 YoY	4%	14%	4%	4%	25%	-3%	3%	18%
1Q26 YoY	6%	16%	1%	3%	20%	1%	0%	15%

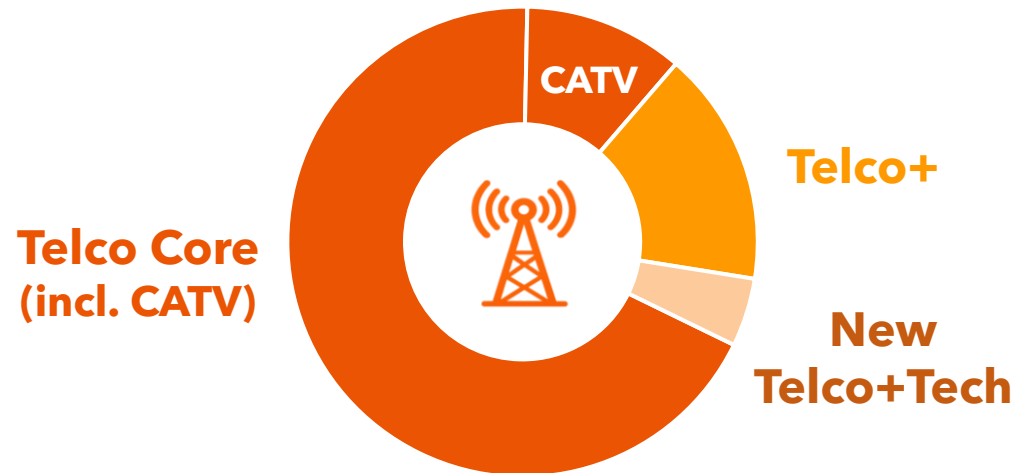
1. The sum of each account of telecom, CATV and momo does not equal to the consolidated total number due to other revenue and inter company eliminations.



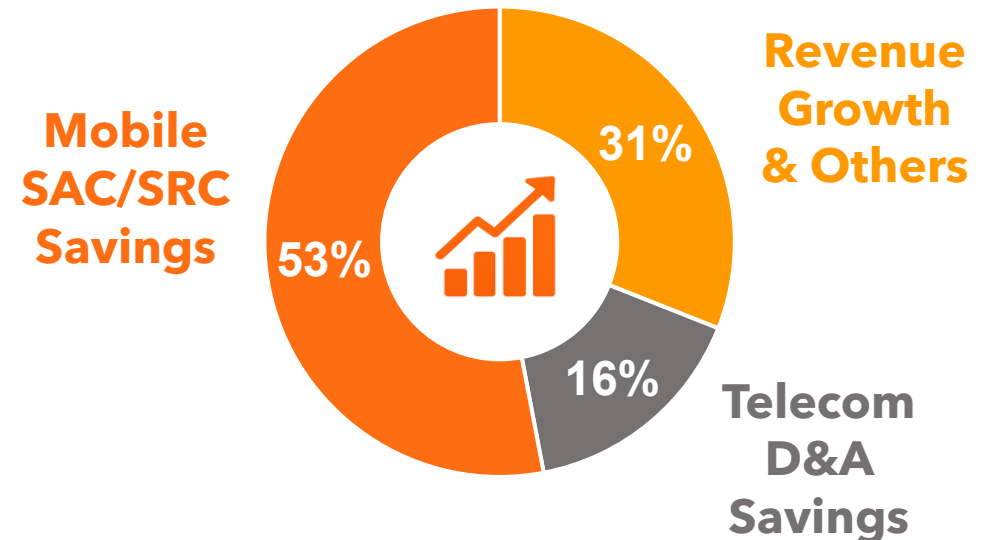
Cost Discipline Accelerates Profit Growth

2Q26 Telecom Revenue +4% YoY ➡ **Telecom EBIT +25% YoY**

**EBIT Mix of 3-tier Flywheel
(2Q26)**



**Telecom EBIT Growth Drivers
(2Q26)**



Results Summary

NT\$bn	2Q26			1H26	
	Amount	QoQ	YoY	Amount	YoY
Revenues	49.43	-1%	4%	99.21	4%
Cash Cost & Expense	(37.94)	-1%	3%	(76.36)	3%
Operating Income	6.12	3%	18%	12.05	17%
Non-op. Income (Exp.)	(0.07)	-73%	-89%	(0.33)	-61%
Pre-tax Income	6.05	7%	33%	11.72	24%
Net Income	4.54	9%	38%	8.69	25%
EPS (NT\$)	1.49	9%	37%	2.86	24%
EBITDA	11.50	1%	9%	22.85	8%



Balance Sheet Analysis

NT\$bn	2Q26	1Q26	2Q25
Total Assets	237.39	236.42	236.68
Current Assets	45.46	41.81	43.49
- Cash & Cash Equivalents	12.12	10.06	12.22
- Receivable & Contract Assets	22.44	21.36	20.30
- Inventories	6.77	6.91	7.04
- Other Current Assets	4.13	3.48	3.93
Non-current Assets	191.93	194.60	193.19
- Long-term Investment	16.00	16.01	12.40
- Property, Plant and Equipment	50.93	51.65	53.05
- Right-of-use Assets	14.73	15.05	11.28
- Concession	57.70	59.15	63.50
- Other Non-current & Contract Assets	52.57	52.75	52.95
	2Q26	1Q26	2Q25
Current Ratio	53%	55%	61%
Net Debt to Equity	0.65	0.71	0.82
Net Debt to EBITDA (x)	1.33	1.58	1.63
ROE¹ (annualized)	19%	17%	15%

NT\$bn	2Q26	1Q26	2Q25
Liabilities	145.33	136.57	150.11
Current Liabilities	86.52	76.46	70.97
- ST Debts	31.00	38.60	18.59
- Accounts & Notes Payable	14.65	13.28	13.03
- Current Lease Liabilities	4.37	4.38	3.99
- Other Current Liabilities	36.50	20.20	35.35
Non-current Liabilities	58.81	60.11	79.14
- Long-term Borrowings	41.05	42.00	64.40
- Non-current Lease Liabilities	10.66	10.90	7.38
- Other Non-current Liabilities	7.10	7.22	7.37
Shareholders' Equity	92.06	99.85	86.57
Paid-in Capital	37.23	37.23	37.23
Capital Surplus	29.15	29.44	29.03
Legal Reserve	37.54	36.11	36.11
Treasury Shares	(28.21)	(29.46)	(29.72)
Non-controlling Interest	7.58	8.79	7.51
Retained Earnings & Others ²	8.76	17.73	6.40

1. ROE = Accumulated Net Income (Annualized) / Average Shareholders' Equity
2. Including accumulated profits and other equity items.



Cash Flow Analysis

NT\$bn	2Q26	1Q26	2Q25
Operating	10.45	10.74	8.77
Investing	(1.72)	(5.63)	(2.41)
Financing	(6.68)	(3.61)	(5.70)

NT\$bn	2Q26	1Q26	2Q25
Pre-IFRS 16 Operating ¹	9.27	9.52	7.66
Cash CAPEX	(1.82)	(2.47)	(2.37)
Free Cash Flow	7.45	7.05	5.29

1. "Lease expenses" previously under operating activities was reclassified into financing cash flow and investing cash flow (to a lesser extent) in accordance with IFRS 16 in 2019.





Event Updates

2026 Guidance Update (Excludes Systex Tender Offer)

	Previous	Updated
● Consolidated revenue	up 5~7% YoY	Unchanged
● Telecom-related revenues	up 5~7% YoY	Unchanged
● Consolidated operating profit	up 1~2% YoY	up 7~9% YoY
● Telecom operating profit	up 4~6% YoY	up 13~15% YoY

*Please refer to material information announcement for full details.

**Guidance is presented on a standalone basis and does not incorporate any financial or operational impact from the proposed tender offer for Systex.



Awards and ESG Recognitions

Rest of
Asia

#1 in Telecom Sector

Overall
Asia

**The only Taiwan Telecom
Company Ranked**

Taiwan Mobile Co.

Most Honored Company

2026 Asia Executive Team



**4 & 5 Consecutive Years in
Overall Asia & Rest of Asia**

Most Honored Company

Top rankings across 6 categories:

Best CEO / Best CFO

Best IR Program / Best IR Team

Best ESG / Best Company Board



**Corporate Governance
Evaluation **Top 5%**
for 12 consecutive years**



Dow Jones
Sustainability Indexes

**DJSI World Index
DJSI Emerging Markets Index
Selected as constituent**



**Taiwan AI Award
Future Commerce Silver Award
for product innovation**



**Satellite Digital Applications
Innovation Competition
Gold Award**



**CDP Supplier Engagement
"A" rating
for 5 years in a row**



**Taiwan Sustainability Index
Constituent for 9 consecutive years**



Key Message

Key Growth Drivers

- Sustained momentum in mature core telecom and momo businesses.
- Rapid expansion in Telco+ and New Telco+Tech businesses.

Already Capturing Alpha in Agentic Era

- Industry-leading AI-driven structural cost reduction & productization.
- Fast-growing Enterprise AIDC and AICT solutions.

Future Outlook

- Fully confident in meeting our updated full-year financial guidance.
- Firmly committed to maximizing long-term structural increase in shareholder returns – and hence, delivering a golden decade.



Subsequent Event: Proposed Tender Offer for Systex (6214.TW)

Deal Terms

- Acquisition Stake: 39%~58% equity interest at NT\$184.5 per share via tender offer
- Payment Structure: 50% in cash and 50% in TWM shares held by TCC , a 100%-owned subsidiary of TWM
- Total Consideration: Cash: NT\$9.8bn~14.6bn; Stock: 89mn~133mn TWM shares
- Source of Fund: TCC's own cash and group borrowings
- Condition Precedent: Merger clearance from the Taiwan Fair Trade Commission

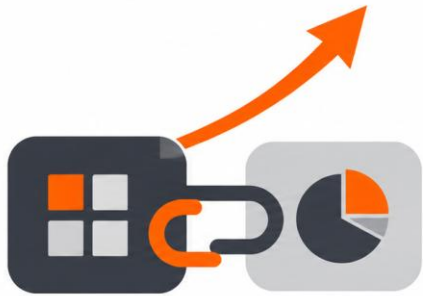
Timeline

- Tender Offer: August 18 – October 6, 2026



Synergies

Upon completion of this tender offer, we expect to realize the following synergies



Cross-Selling

Drive cross-selling across the full product portfolio to accelerate TWM's EPS growth from Year 1



AI

Integrate applications and compute across both companies to accelerate enterprise AI business



Regionalization

Leverage overlapping footprints to accelerate expansion into Japan and Greater Southeast Asia, capturing broader international opportunities



Pro Forma Net Income Contribution

1H26 Results

Unit: NT\$m	System	YoY	TWM	YoY
Revenue	27,368	+37%	99,211	+4%
Net Income	1,673	+84%	8,685	+25%

1H26 Net Income Contribution to TWM

Current Ownership Stake	Net Income Contribution
11.86%	NT\$197mn

Estimated Ownership Scenarios

Assumed Ownership Stake	1H26 Pro Forma Net Income Contribution
Scenario 1:	
Δ 39%	Δ NT\$653mn
Scenario 2:	
Δ 58%	Δ NT\$970mn





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Taiwan Mobile



Q&A