# Ch. 4

## **Financial Information**

#### **Capital and Shares**

#### **History of Capitalization**

As of January 31, 2007 Unit: shares / NT\$

		Authorize	ed capital	Paid-ir	n capital	Remarks	6
Date	Par value (NT\$)	Shares	Amount (NT\$)	Shares	Amount (NT\$)	Source of capi- tal (NT\$)	Effective date & cert. no.
Feb. 2006	10	6,000,000,000	60,000,000,000	4,951,549,833	49,515,498,330	CB conversion: NT\$29,344,340	N.A.
May 2006	10	6,000,000,000	60,000,000,000	4,961,829,892	49,618,298,920	CB conversion: NT\$102,800,590	N.A.
Aug. 2006	10	6,000,000,000	60,000,000,000	4,990,659,856	49,906,598,560	CB conversion: NT\$288,299,640	N.A.
Nov. 2006	10	6,000,000,000	60,000,000,000	4,998,375,937	49,983,759,370	CB conversion: NT\$77,160,810	N.A.

As of January 31, 2007 Unit: shares

Authorized capital				
	Listed shares	Unissued	Total	Remarks
Common stock	4,998,375,937	1,001,624,063	6,000,000,000	Including 45,425,000 shares of treasury stock bought during April 2006 through June 2006

#### **Shareholder Structure**

As of July 20, 2006

	Govern- ment agen- cies	Financial institutions	Other institutions	Individuals	Foreign institu- tions & individuals	Total
No. of shareholders	2	13	228	55,399	513	56,155
Shareholding	5,841,000	385,675,715	2,146,132,974	636,544,637	1,801,461,462	4,975,655,788*
Holding percentage	0.12%	7.75%	43.13%	12.79%	36.21%	100.00%

<sup>\*</sup> Adding 22,720,149 shares converted from CBs in 2006, TWM's total paid-in capital as of Jan. 31, 2007, was 4,998,375,937 shares.

#### **Shareholding Distribution**

Par value: NT\$10/share As of July 20, 2006

Shareholding range	Number of sharehold-	Total shares owned	Holding percentage
1 ~ 999	20,304	5,825,694	0.117%
1,000 ~ 5,000	24,734	57,544,086	1.157%
5,001 ~ 10,000	5,118	38,336,937	0.770%
10,001 ~ 15,000	1,930	23,370,520	0.470%
15,001 ~ 20,000	1,125	19,829,008	0.399%
20,001 ~ 30,000	983	23,988,342	0.482%
30,001 ~ 50,000	732	28,617,657	0.575%
50,001 ~ 100,000	417	29,294,710	0.589%
100,001 ~ 200,000	219	29,854,129	0.600%
200,001 ~ 400,000	143	39,790,787	0.800%
400,001 ~ 600,000	60	29,464,837	0.592%
600,001 ~ 800,000	50	34,427,951	0.692%
800,001 ~ 1,000,000	36	32,119,002	0.645%
1,000,001 above	304	4,583,192,128	92.112%
Total	56,155	4,975,655,788*	100.000%

<sup>\*</sup> Adding 22,720,149 shares converted from CBs in 2006, TWM's total paid-in capital as of Jan. 31, 2007, was 4,998,375,937 shares.

#### **Major Shareholders**

As of July 20, 2006

Name	Total shares owned	Holding percentage
Taiwan Fixed Network Co., Ltd.	900,352,762	18.095%
TFN Investment Co., Ltd.	467,821,463	9.402%
Taiwan Hong-Yuan Investment Co., Ltd.	132,080,020	2.655%
Taiwan Post Co., Ltd.	131,131,865	2.635%
Fubon Securities Co., Ltd.	127,000,000	2.552%
Fubon Life Assurance Co., Ltd.	120,871,734	2.429%
Fubon Insurance Co., Ltd.	119,404,191	2.400%
Daniel Tsai	106,109,964	2.133%
Richard Tsai	106,105,964	2.133%
Templeton Asian Growth Fund	98,407,190	1.978%

#### **Major Shareholders of TWM's Institutional Investors**

Institutional investors	Major shareholders
Taiwan Fixed Network Co., Ltd.	Taiwan Mobile Co., Ltd., Acer Inc., Continental Engineering Co., Ltd., Fubon Insurance Co., Ltd., BenQ Corp., ASE Network Inc., Fubon Life Assurance Co., Ltd., EVA Airways Corp., Evergreen International Corp., China Development Industrial Bank
TFN Investment Co., Ltd.	Taiwan Fixed Network Co., Ltd.
Taiwan Hong-Yuan Investment Co., Ltd.	Taiwan Fixed Network Co., Ltd.
Taiwan Post Co., Ltd.	Ministry of Transportation and Communications
Fubon Securities Co., Ltd.	Fubon Financial Holding Co.
Fubon Life Assurance Co., Ltd.	Fubon Financial Holding Co.
Fubon Insurance Co., Ltd.	Fubon Financial Holding Co.

#### Shareholding Changes of Directors, Supervisors, Managers and Major Shareholders

### Insignificant Changes in Shareholder Structure

For 2006 and up to the publication date for 2007, the Company's directors, supervisors and major shareholders that own more than 10% of Company's outstanding shares did not conduct any major share transfers or pledges. The Company has maintained a good relationship with its directors, supervisors and major sharehold-

ers. With maximizing shareholder value as its goal, the Company has strived to maintain a stable management in order to decrease shareholder risk. Below is a chart detailing net changes in shareholdings of directors, supervisors, managers and major shareholders.

Unit: Shares

					Unit: Shares	
		20	06	2007 (as of January 31)		
Title	Name	Net change in shareholding	Net change in shares pledged	Net change in shareholding	Net change in shares pledged	
Chairman	Richard Tsai, Representative of Fu-Chi Venture Corp.	0	0	0	0	
Vice Chairman	Daniel Tsai, Representative of Fu-Chi Venture Corp.	0	0	0	0	
Director	Nita Ing, Representative of Ching Shang Zhen Co., Ltd.	0	0	0	0	
Director	Harvey Chang, Representative of Kuo-Ki Investment Co., Ltd.	0	0	0	0	
Director	Pieere Chen, Representative of Taiwan Fixed Network Co., Ltd.	0	0	0	0	
Director	Yu-Lon Chiao, Representative of Taiwan Fixed Network Co., Ltd.	0	0	0	0	
Independent Director	Jack J.T. Huang	0	0	0	0	
Independent Director	Wen-Li Yeh	0	0	0	0	
Independent Director	J. Carl Hsu	0	0	0	0	
Independent Director	Tsung-Ming Chung (Note)	0	0	0	0	
Independent Supervisor	Tsung-Ming Chung (Note)	0	0	0	0	
Supervisor	Victor Kung, Representative of Fu-Chi Venture Corp.	0	0	0	0	
Supervisor	Polar Hsieh, Representative of Taiwan Fixed Network Co., Ltd.	0	0	0	C	
President & Chief Ex- ecutive Officer	Harvey Chang	924,000	0	1,796,000	C	
Chief Business Officer	Benny Chen	(470,000)	0	270,000	C	
Chief Financial Officer	Ruth Liaw	10,000	0	60,000	C	
Chief Technology Officer	Frank Lin	34,000	0	68,000	C	
Chief Strategy Officer	JC Dorng	0	0	41,000	C	
Vice President	Techi Juan	(208,000)	0	90,000	C	
Vice President	D.S. Chiou	(330,000)	0	105,000	0	
Vice President	Jerry Chu	(9,000)	0	100,000	0	
Vice President	Andrew Wong	(315,000)	0	105,000	0	
Vice President	C.A. Chuang	(300,000)	0	140,000	0	
Vice President	Sean Hsieh	(80,000)	0	105,000	C	
Vice President	Egon Chen	(279,000)	0	105,000	C	
Vice President	Chien Chen	(80,000)	0	96,000	C	
Vice President	Ariel Hwang	(122,000)	0	105,000	0	
Vice President	James Yang	(309,000)	0	95,000	0	
Vice President	Charles Shen	(110,000)	0	55,000	0	
Vice President	Jay Hong	(210,000)	0	115,000	0	
Vice President	Jerry Feng	(8,000)	0	35,000	0	
Vice President	James Chang	(340,000)	0		0	
Vice President	Simon Wang	(395,000)	0	105,000	0	
Vice President	HS Wang	(221,000)	(85,000)	82,000	0	
Vice President	Jeff Ku	(120,000)	0	125,000	0	
Vice President	Paul Huang	0	0		0	
Vice President	Rosie Yu	0	0		0	
Vice President	Daphne Yang	(55,000)	0	·	0	
Note: Teuna-Mina Chuna was	elected as an Independent Director on II				-	

Note: Tsung-Ming Chung was elected as an Independent Director on June 15, 2006 and resigned from the position of Independent Supervisor on the same day.

#### **Stock Trade with Related Party: None**

#### Stock Pledged with Related Party: None

#### **Direct and Indirect Investments in Affiliated Companies**

As of December 31, 2006 Unit: shares, %

Long-term investments	Investment by TWM		Direct & indirect investments by TWM's directors, supervisors and magnagers		Total investment	
	Shares	Holding (%)	Shares	Holding (%)	Shares	Holding (%)
TransAsia Telecommunications Inc.	1,245,846,289	100.00%			1,245,846,289	100.00%
Taiwan Cellular Co., Ltd.	325,000,000	100.00%			325,000,000	100.00%
Taiwan Fixed Network Co., Ltd. (Note 1)	637,000,000	9.87%	44,943,900	0.70%	681,943,900	10.57%
Bridge Mobile Pte Ltd.	1,000,000	12.50%			1,000,000	12.50%

Note 1: Based on TFN's book of stockholders' register on Sept. 6, 2006.

#### Share Price, Net Worth, Earnings, Dividends and Related Information

Unit: NT\$, shares in thousand

			2005	2006	As of Jan. 31, 2007 (Note 1)
	High		36.00	33.85	33.70
Share price (NT\$)	Low		26.20	28.00	31.80
( )	Average		31.13	31.10	32.22
Net worth per	Before earning	gs appropriation	17.62	18.14	18.14
share (NT\$)	After earnings	appropriation	14.93	(Note 2)	(Note 2)
	Adjusted weig	ghted avg. outstanding shares	4,898,251	4,933,714	4,933,714
Earnings per share (NT\$)	Earnings per share	Before adjustment	3.31	3.28	3.28
(1110)		After adjustment	3.31	(Note 2)	(Note 2)
	Cash dividend	ds	2.62	(Note 2)	-
Dividends per	Stock	Retained earnings	-	(Note 2)	-
share (NT\$)	dividends	Capital surplus	-	-	-
	Accumulated unpaid dividends		-	-	-
	Price earn-	Before adjustment	9.40	9.48	-
PE and dividend yield (Note 3)	ings ratio (x)	After adjustment	9.40	(Note 2)	-
	Price to cash	dividend (x)	11.88	-	-
	Cash dividend	d yield (%)	8.42%	-	-

Note 1: Net worth per share and earnings per share are based on the most recent audited financial statements. All others are as of January 31, 2007.

Note 2: The appropriation amount indicated above is based on resolutions approved at the annual shareholders' meetings in the subsequent year. The appropriation amount for 2006 has not yet been approved.

Note 3: Price earnings ratio = Average closing price / earnings per share
Price to cash dividend = Average closing price / cash dividend per share
Cash dividend yield = Cash dividend per share / Average closing price

#### Relationship among TWM's Top 10 Shareholders

Name (A)	Current share	holding	Spouse/mi		
. ,	Shares	%	Shares	%	
Taiwan Fixed Network Chairman: Daniel Tsai	900,352,762	18.095	-	-	
TFN Investment Chairman: Richard Tsai	467,821,463	9.402	-	-	
Taiwan Hong-Yuan Investment Chairman: Richard Tsai	132,080,020	2.655	-	-	
Fubon Securities Chairman: Kung-Liang Yeh	127,000,000	2.552	-	-	
Fubon Life Assurance Chairman: Richard Tsai	120,871,734	2.429	-	-	
Fubon Insurance Chairman: Tsan-Ming Shih	119,404,191	2.400	-	-	
Daniel Tsai	106,109,964	2.133	8,155,618	0.164	
Richard Tsai	106,105,964	2.133	8,895,965	0.179	

Name and relationship among TWM's shareholders as defined in the Statement of Financial Accounting Standards No. 6				
Name (B)	B is A's:			
TFN Investment Taiwan Hong-Yuan Investment Fubon Securities Fubon Life Assurance Fubon Insurance Daniel Tsai Richard Tsai	Long-term equity investee Long-term equity investee Related party B's chairman is a relative within two degrees of A's chairman Related party Chairman Director			
Taiwan Fixed Network Taiwan Hong-Yuan Investment Fubon Securities Fubon Life Assurance Fubon Insurance Daniel Tsai Richard Tsai	Parent company A and B are subsidiaries of Taiwan Fixed Network Co., Ltd. Related party A and B have the same chairman Related party Director Chairman			
Taiwan Fixed Network TFN Investment Fubon Securities Fubon Life Assurance Fubon Insurance Daniel Tsai Richard Tsai	Parent company A and B are subsidiaries of Taiwan Fixed Network Co., Ltd. Related party A and B have the same chairman Related party Director Chairman			
Taiwan Fixed Network TFN Investment Taiwan Hong-Yuan Investment Fubon Life Assurance Fubon Insurance Daniel Tsai Richard Tsai	Related party Related party Related party Related party A and B are subsidiaries of Fubon Financial Holding Co. A and B are subsidiaries of Fubon Financial Holding Co. Related party Related party			
Taiwan Fixed Network TFN Investment Taiwan Hong-Yuan Investment Fubon Securities Fubon Insurance Daniel Tsai Richard Tsai	B's chairman is a relative within two degrees of A's chairman A and B have the same chairman A and B have the same chairman A and B are subsidiaries of Fubon Financial Holding Co. A and B are subsidiaries of Fubon Financial Holding Co. B is a relative within two degrees of A's chairman Chairman			
Taiwan Fixed Network TFN Investment Taiwan Hong-Yuan Investment Fubon Securities Fubon Life Assurance Daniel Tsai Richard Tsai	Related party Related party Related party A and B are subsidiaries of Fubon Financial Holding Co. A and B are subsidiaries of Fubon Financial Holding Co. Director Related party			
Taiwan Fixed Network TFN Investment Taiwan Hong-Yuan Investment Fubon Securities Fubon Life Assurance Fubon Insurance Richard Tsai	B's chairman is A B's chairman is a relative within two degrees of A B's chairman is a relative within two degrees of A Related party B's chairman is a relative within two degree of A B's Director is A B is a relative within two degrees of A			
Taiwan Fixed Network TFN Investment Taiwan Hong-Yuan Investment Fubon Securities Fubon Life Assurance Fubon Insurance Daniel Tsai	B's chairman is a relative within two degrees of A B's chairman is A B's chairman is A Related party B's chairman is A Related party B is a relative within two degrees of A			

#### **Dividend Policy**

#### 1. Dividend policy under Articles of Incorporation:

Stock dividends should not exceed 80% of total dividends distributed in a single year and should take into account the Company's major capital expenditure plans for the year. The dividend payout proposed by the board of directors has to be approved at the annual shareholders' meeting.

## 2. Proposed dividend allocation for approval at the annual shareholders' meeting:

Cash dividend of NT\$12,880,151,229

## Impact of stock dividend distribution on business performance and EPS

Not applicable. The board of directors proposes to distribute only cash dividends this year.

#### **Share Buyback**

As of January 31, 2007 Unit: NT\$, shares, %

Share buyback	3rd	4th
Purpose	Transfer to employees	Transfer to employees
Buyback period	2005.10.07 ~ 2005.11.09	2006.04.28 ~ 2006.06.27
Buyback price range	NT\$26.66-NT\$29.73	NT\$29.93-NT\$32.98
Total number of shares bought back	11,551,000	57,804,000
Buyback amount (NT\$)	NT\$319,789,909	NT\$1,818,370,677
Number of shares canceled/transferred	11,551,000	12,379,000
Treasury stock balance (shares)	0	45,425,000
As % of the Company's total issued shares (Note 1)	0%	0.909%

Note 1: Total issued shares are 4,998,375,937, including 45,425,000 shares of treasury stock.

#### **Corporate Bond Issuance**

#### **Corporate Bonds**

As of January 31, 2007

Issuance		First secured corporate bonds	First unsecured corporate bonds		
Issue date		February 1, 2001	December 13, 2002		
Denomination		NT\$1,000,000	NT\$5,000,000		
Issuance and listing		Not applicable	Not applicable		
Issue price		100%	100%		
Total amount		NT\$3,000,000,000	NT\$15,000,000,000		
Coupon		5.31% p.a.	IA ~ IL: 2.60% p.a. IIA ~ IIL: 5.21% p.a. minus floating rate but not lower than 0% IIIA ~ IIIM: 2.80% p.a. IVA ~ IVM: 5.75% p.a. minus floating rate but not lower than 0% The floating rate is based on the USD 6-month LIBOR rate quoted on page 3750 of Hong Kong Bridge Telerate at 11 a.m. London time		
Term		5 years, 12 separate series: A~L, maturing from Feb. 1-16, 2006	5 years, maturing from Dec. 13-30, 2007 7 years, maturing from Dec. 13-31, 2009		
Guarantor		Syndicated by ICBC and 15 other banks	None		
Trustee		Bank SinoPac, Trust Division	Bank SinoPac, Trust Division		
Underwrite	er	None	None		
Legal cour	nsel	None	None		
Auditor		Arthur Lee, CPA ,and Jason Hsia, CPA, Deloitte & Touche	Peter Lin, CPA, and Morris Yang, CPA, Deloitte & Touche		
Repayment		Repayment of half of the principal at the end of the 4th year and the remaining half at the end of the 5th year	IA $\sim$ IL: repayment of 50% of the principal at the end of 4th year and the remaining 50% at the end of the 5th year IIA $\sim$ IIIL: repayment in full upon maturity IIIA $\sim$ IIIM: repayment of 50% of the principal at the end of 6th year and the remaining 50% at the end of the 7th year IVA $\sim$ IVM: repayment in full upon maturity		
Outstandin	ng balance	NT\$ 0	NT\$13,750,000,000		
Early repay	ment clause	None	None		
Covenants		<ol> <li>During the effective period of the syndicated credit agreement, the current ratio at the end of each year must be maintained at greater than 100%.</li> <li>During the effective period of the syndicated credit agreement, the debt to equity ratio at the end of each year must be maintained at less than 100%.</li> <li>Starting in 2001, the long-term solvency ratio must be must be least 150%</li> </ol>	None		
Credit rating agency, rating date, company credit rating		Not applicable	Taiwan Rating Co., Ltd, 2002.11.20, twAA-Taiwan Rating Co., Ltd, 2003.03.18, twA+Taiwan Rating Co., Ltd, 2004.12.22, twAA Taiwan Rating Co., Ltd, 2006.03.01, twAA+		
Ancillary rights	Amount converted/ exchanged into common shares, ADRs or other securities	Not applicable	Not applicable		
	Rules governing is- suance or conversion (exchanged or sub- scription)	Not applicable	Not applicable		
Dilution and other effects on share-holders' equity		Not applicable	Not applicable		
	quity		-  -		

Issuance		First unsecured convertible bonds	Second unsecured convertible bonds		
Issue date		August 25, 2001	August 16, 2002		
Denomination		NT\$100,000	NT\$100,000		
Issuance and listing		Not applicable	Not applicable		
Issuing price		100%	100%		
Total amount		NT\$10,000,000,000	NT\$6,000,000,000		
Coupon		Zero coupon	Zero coupon		
Tenure		5 years, redemption date is Aug. 24, 2006	5 years, redemption date is Aug. 15, 2007		
Guarantor		None	None		
Trustee		Bank SinoPac, Trust Division	Bank SinoPac, Trust Division		
Underwriter		Fubon Securities Co., Ltd.	Fubon Securities Co., Ltd.		
Legal counsel		Esq. Tsai-Sheng Lin	Esq. Tsai-Sheng Lin		
Auditor		Arthur Lee, CPA, and Jason Hsia, CPA, Deloitte & Touche	Jason Hsia, CPA, and Morris Yang, CPA, Deloitte & Touche		
Repayment		Except for early conversions to common shares pursuant to articles 10 and 18 of the rule governing the issuance of convertible bonds, or redemptions by the Company pursuant to Article 18 of the rule, or bondholders selling the bond back to the issuing company pursuant to Article 19 of the rule, repayment is due in full by cash payment upon maturity.	Except for early conversions to common shares pursuant to articles 10 and 17 of the rule governing the issuance of convertible bonds, or redemptions by the Company pursuant to Article 17 of the rule, or bondholdes selling the bond back to the issuing compa pursuant to Article 18 of the rule, repayment of face value plus interest compensation is due in full by cash payment upon maturity.		
Outstand	ling balance	NT\$ 0	NT\$55,800,000		
Redemption or early repayment clause		After the third month of the issuance to 40 days before maturity, in the event the closing price of the Company's common share exceeds 50% of the current conversion price for 30 consecutive business days, and the convertible bonds' outstanding balance is lower than 10% of the total issuance amount, the Company may opt for compulsory conversion or redemption to convert the bonds to entitlement certificates at the current conversion price or redeem the bonds in cash at par value from the bondholder.	Company may opt for compulsory conversion or redemption to convert the bonds to common shares at the current conversion price or		
Covenants		For covenants pertaining to cash dividend distribution and preferred shares issuance, please refer to articles 7 and 26 of the rule for issuance and conversion of this unsecured convertible bond.	For covenants pertaining to cash dividend distribution and preferred shares issuance, please refer to articles 7 and 25 of the rule issuance and conversion of this unsecured convertible bond.		
Credit rating agency, rating date, company credit rating		Not applicable	Not applicable		
Ancillary Rights	Amount converted/ exchanged into common shares, ADRs or other securities	NT\$10,000,000,000 (Total CB buyback amounted to NT\$3,194,400,000 as of Aug. 24, 2006)	NT\$5,944,100,000 (Total CB buyback amounted to NT\$544,700,000 as of publication date)		
	Rules governing issuance or conversion (exchanged or subscription)	For anti-dilution criteria and price resetting conditions, please refer to Article 9 of the rule for conversion of this unsecured convertible bond.	For anti-dilution criteria and price resetting conditions, please refer to Article 9 of the rule for conversion of this unsecured convertible bond.		
Dilution and other effects on shareholders' interest		Not applicable	As of January 31, 2007, the effect of dilution on outstanding CBs is 0.05%; no major impact on shareholders' interest		
Custodian		Not applicable	Not applicable		

#### **Convertible Bond Information**

As of January 31, 2007 Unit: NT\$

Issuance		First unsecured convertible bonds		Second unsecured convertible bonds		
		2005	2006* (as of Aug. 24)	2005	2006	2007 (as of Jan. 31)
NA 1 -1 - 1 - / 1	High	142.10	138.00	138.00	139.50	0
Market price (de- nomination of the bond)	Low	120.20	121.50	120.00	110.70	0
bondy	Average	133.36	127.74	130.21	126.32	0
Conversion price (NT\$)		24.3 / 23.3	23.3 / 22.2	25.7 / 24.7	24.7 / 23.6	23.6
Issue date and conversion price (NT\$) on issue date		2001.08.25 39.00	2001.08.25 39.00	2002.08.16 41.20	2002.08.16 41.20	2002.08.16 41.20
Method of conversion		Issue new shares	Issue new shares	Issue new shares	Issue new shares	Issue new shares

<sup>\*</sup>First unsecured convertible bond issue matured on Aug. 24, 2006

Exchangeable Bond: None

**Shelf Registration Issuance: None** 

**Bond with Warrant: None** 

#### **Other Significant Issues**

Mergers and Acquisitions: None

Other Issuance:

1. Preferred Shares: None

2. Depositary Receipt Issuance: None

3. Employee Stock Options: None

4. Private Placement of Company Shares: None

TWM Shares Held / Disposed by Subsidiaries: None

Other Significant Events Affecting

Shareholder' Equity or Stock Prices: None