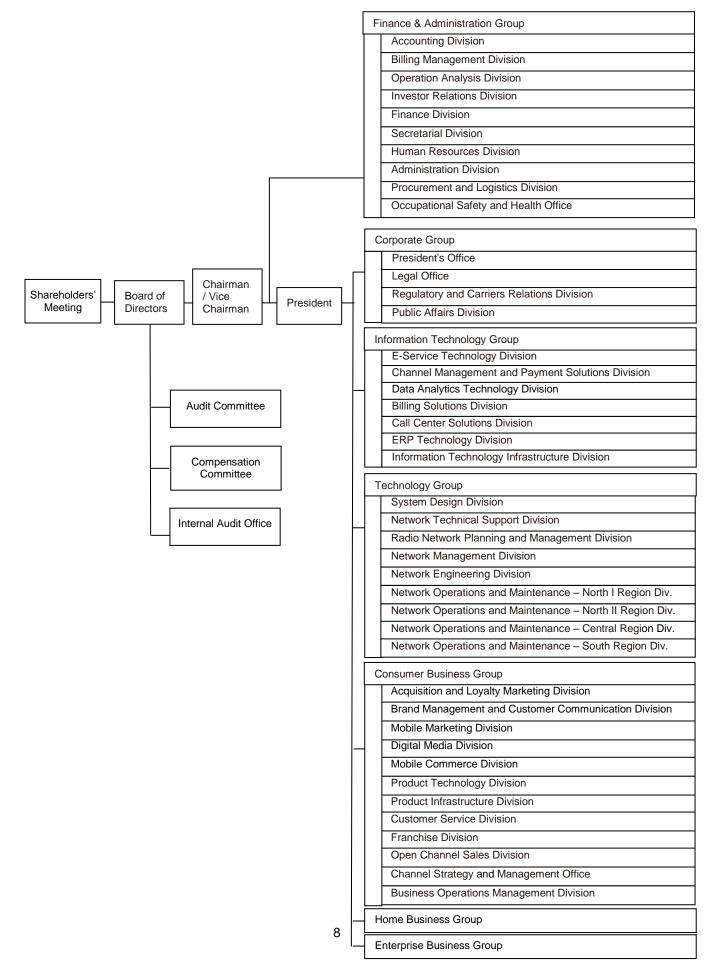
## **Chapter 2 Organization and Corporate Governance**

### Organization

**Organization Chart** 

As of March 20, 2014



## **Divisional Scope of Responsibilities**

| Division                             |   | Scope of responsibilities  |
|--------------------------------------|---|--|
| Internal Audit (                     | Office  | Audit of the Company and its subsidiaries<br>Monitor and examine effectiveness and efficiency of the Company's internal control<br>system<br>Develop, manage and oversee information security management   |
|                                      | President's Office                            | Corporate strategy and investment evaluation<br>Develop new businesses and strategic alliances<br>Enhance corporate management mechanism and cross-department project<br>management<br>Ensure customer satisfaction with Taiwan Mobile's network quality |
| Corporate                            | Legal Office                                  | Legal counsel, company litigation and legal document review  |
| Group                                | Regulatory and Carriers<br>Relations Division | Regulatory matters, government relations and inter-carrier relations   |
|                                      | Public Affairs Division                       | Corporate image promotion and management<br>Media communication, news agenda, press release and crisis management<br>Corporate social responsibility strategy planning and execution<br>Website maintenance for the Company and TWM Foundation           |
|                                      | Accounting Division                           | Accounting information management<br>Tax planning and compliance<br>Preparation of financial reports   |
|                                      | Billing Management Division                   | Billing, receivables collection and settlement<br>Credit check and risk management   |
|                                      | Operation Analysis Division                   | Analysis of operating performance, review of financial forecasts/annual budget,<br>and cost & benefit analysis of capex project  |
|                                      | Investor Relations Division                   | Timely disclosure of the Company's operating and financial status, management<br>strategy, future business plans and developments to investors<br>Communication between the Company and investors  |
|                                      | Finance Division                              | Treasury management<br>Monitor investments and subsidiaries' business activities<br>Finance-related project evaluation, planning and execution   |
| Finance &<br>Administration<br>Group | Secretarial Division                          | Board meeting and shareholders' meeting facilitation<br>Corporate registration affairs and corporate share registrar management<br>Company seal custodian<br>Receipt/transmission of corporate documents   |
|                                      | Human Resources Division                      | Human resources planning, staffing, employee compensation and benefits, training and relations coordination between employees and the Company  |
|                                      | Administration Division                       | Office machinery and equipment management<br>General and administrative affairs coordination<br>Base station administration and related expense payments   |
|                                      | Procurement and Logistics<br>Division         | Procurement policy and system planning<br>Handling procurement-related activities<br>Suppliers evaluation and management<br>Contract negotiations and signing  |
|                                      | Occupational Safety and<br>Health Office      | Occupational safety and health management<br>Site area safety management<br>Environmental protection management<br>Workplace health promotion  |

|                     |   | Comercite website and a convice systems  |  |  |  |  |  |
|---------------------|---|--|--|--|--|--|--|
|                     |   | Corporate website and e-service systems  |  |  |  |  |  |
|                     | E Convice Technolomy Division                     | Service-oriented architecture and enterprise service bus (SOA/ESB)   |  |  |  |  |  |
|                     | E-Service Technology Division                     | Fixed network application systems  |  |  |  |  |  |
|                     |   | IT governance, enterprise architecture, software development process and basic   |  |  |  |  |  |
|                     |   | architecture software/tools development and management   |  |  |  |  |  |
|                     | Channel Management and                            | Sales, channel services and commission system solutions<br>Enterprise management information system solutions  |  |  |  |  |  |
|                     | Payment Solutions Division                        | Member center and payment service solutions  |  |  |  |  |  |
|                     | Data Analytics Technology                         | Data analytics system solutions, including data warehouse and business intelligence solutions  |  |  |  |  |  |
| Information         | Division  | Telecom network assets management, warehouse management, repair and  |  |  |  |  |  |
| Technology          |   | maintenance management system solutions  |  |  |  |  |  |
| Group               | Billing Solutions Division                        | Billing systems operation and development  |  |  |  |  |  |
|                     | Call Center Solutions Division                    | Call center infrastructure and operational management solutions  |  |  |  |  |  |
|                     | ERP Technology Division                           | TWM's customer care application systems<br>Enterprise resource planning (ERP) and human resources solutions<br>Front-end customer management, sales management, and order and provision<br>solutions for fixed-line business |  |  |  |  |  |
|                     |   | Data center, systems and network infrastructure construction and operations  |  |  |  |  |  |
|                     | Information Technology<br>Infrastructure Division | management   |  |  |  |  |  |
|                     | Infrastructure Division                           | Implementation of information security policy  |  |  |  |  |  |
|                     |   | Plan and design core, IP and transmission network systems for mobile and fixed   |  |  |  |  |  |
|                     | Systems Design Division                           | networks   |  |  |  |  |  |
|                     |   | Verification testing of network elements   |  |  |  |  |  |
|                     | Network Technical Support                         | Mobile network technical support   |  |  |  |  |  |
|                     | Division  | Fixed network technical support  |  |  |  |  |  |
|                     | Division  | IP-based network technical support   |  |  |  |  |  |
|                     |   | Radio network strategy development   |  |  |  |  |  |
|                     | Radio Network Planning and                        | Radio network planning   |  |  |  |  |  |
|                     | Management  | Site planning and performance management   |  |  |  |  |  |
|                     |   | Radio network quality management   |  |  |  |  |  |
|                     |   | 24-hour supervision of mobile/fixed network management   |  |  |  |  |  |
| Technology<br>Group | Network Management                                | System design and maintenance of network management system   |  |  |  |  |  |
| Croup               | Division  | Technical support for network issues from customers  |  |  |  |  |  |
|                     |   | Network security management of Technology Group  |  |  |  |  |  |
|                     |   | Mobile telecom and fixed network business infrastructure budget, control and   |  |  |  |  |  |
|                     |   | management   |  |  |  |  |  |
|                     | Network Engineering                               | Supervision of outsourced engineering and construction projects  |  |  |  |  |  |
|                     | Division  | Cable, conduit management for government agencies  |  |  |  |  |  |
|                     |   | Fixed network service management, project evaluation and coordination  |  |  |  |  |  |
|                     | Network Operations and                            |  |  |  |  |  |  |
|                     | Maintenance – North I, North                      | 2G/3G and fixed network construction, expansion, operation, maintenance and  |  |  |  |  |  |
|                     | II, Central and South                             | optimization, including core, transmission and radio networks  |  |  |  |  |  |
|                     | Regions   | Network construction management and technical support  |  |  |  |  |  |
|                     |   | Develop and execute strategies to acquire new customers, increase customer loyalty   |  |  |  |  |  |
|                     | Acquisition and Loyalty                           | and lower churn rates  |  |  |  |  |  |
|                     | Marketing Division                                | Strategy development for prepaid business  |  |  |  |  |  |
|                     |   | Manage brand identity, strategic development, integrated marketing communication,  |  |  |  |  |  |
|                     |   | and implement ad campaigns   |  |  |  |  |  |
|                     | Brand Management and                              | Execute store signage/interior design and customer retention plans   |  |  |  |  |  |
|                     | Customer Communication                            |  |  |  |  |  |  |
|                     | Division  | Integrate marketing resources and cost control   |  |  |  |  |  |
|                     |   | Integrate and operate Company website, including e-marketing, online sales and   |  |  |  |  |  |
|                     |   | customer service   |  |  |  |  |  |

|               | Mobile Marketing Division   | Establish leading content platforms, communication platforms, and mobile advertising solutions |  |  |  |  |  |
|---------------|-----------------------------|--|--|--|--|--|--|
|               |                             | Business management and product quality assurance for online music, online                     |  |  |  |  |  |
|               | Digital Media Division      | bookstore, mobile gaming and legacy value-added services (VAS)                                 |  |  |  |  |  |
|               | Digital Media Division      | Strategy setting, product planning, development and management of online music,                |  |  |  |  |  |
|               |                             | online bookstore and mobile gaming services  |  |  |  |  |  |
|               |                             | Strategy planning, business development and operation management of mobile                     |  |  |  |  |  |
|               |                             | commerce and online video services   |  |  |  |  |  |
|               |                             | Merchandising, digital content development, supply chain management, product mix,              |  |  |  |  |  |
|               | Mobile Commerce Division    | marketing promotion, member acquisition management of mobile commerce and                      |  |  |  |  |  |
|               |                             | online video services  |  |  |  |  |  |
|               |                             | Development/management of payment system, logistics and information flows of                   |  |  |  |  |  |
|               |                             | mobile commerce and online video businesses  |  |  |  |  |  |
|               |                             | Technical consultation and solution analysis for VAS products and CPE technologies             |  |  |  |  |  |
|               | Product Technology Division | Solutions design, systems development and delivery for VAS products and marketing              |  |  |  |  |  |
|               |                             | promotions   |  |  |  |  |  |
|               |                             | Design, integrated construction and operation management of the cloud internet data            |  |  |  |  |  |
| Consumer      |                             |  |  |  |  |  |  |
| Business      | Product Infrastructure      | Design, integrated implementation and operation management of Infrastructure as a              |  |  |  |  |  |
| Group         | Division                    | service (laaS) product   |  |  |  |  |  |
|               |                             | Design, integrated implementation and operation management of value-added                      |  |  |  |  |  |
|               |                             | services and innovated products  |  |  |  |  |  |
|               | Customer Service Division   | Customer service and call center management  |  |  |  |  |  |
|               |                             | Telemarketing sales and customer retention   |  |  |  |  |  |
|               | Franchise Division          | Supervision of franchisees' product promotion, distribution and customer service               |  |  |  |  |  |
|               | Open Channel Sales          | Open channel development, distribution and management of postpaid, prepaid                     |  |  |  |  |  |
|               | Division                    | products and agency / sales of mobile phones   |  |  |  |  |  |
|               |                             | Channel positioning and deployment, sales targets setting, performance evaluation              |  |  |  |  |  |
|               |                             | and devising incentive schemes   |  |  |  |  |  |
|               | Channel Strategy and        | Planning and managing retail store layouts and displays, sales materials and special           |  |  |  |  |  |
|               | Management Office           | campaigns  |  |  |  |  |  |
|               |                             | Setting up training programs   |  |  |  |  |  |
|               |                             | Products and services promotions, sales skill certifications and sales support                 |  |  |  |  |  |
|               |                             | Front-end sales/service operation process planning and implementation                          |  |  |  |  |  |
|               | Business Operations         | Back-end resource management and channel performance awards management                         |  |  |  |  |  |
|               | Management Division         | Sales channel logistics and service fulfillment  |  |  |  |  |  |
|               |                             | CATV/DTV, broadband internet access (cable modem/FTTx), and connected TV                       |  |  |  |  |  |
|               |                             | services   |  |  |  |  |  |
|               |                             | Implementation of integrated technology solutions for the development of new products          |  |  |  |  |  |
| Home Busine   | ess Group                   | and VAS to increase video and broadband internet access penetration rates and                  |  |  |  |  |  |
|               |                             | overall revenue  |  |  |  |  |  |
|               |                             | Expansion of two-way optical network to broaden coverage and ensure better internet            |  |  |  |  |  |
|               |                             | access quality and stable cable signals  |  |  |  |  |  |
|               |                             | Strategy development and business analysis   |  |  |  |  |  |
|               |                             | Direct sales and channel development, and customer relationship management                     |  |  |  |  |  |
|               |                             | Enterprise ICT solutions planning, marketing and execution                                     |  |  |  |  |  |
|               | isingga Croup               |  |  |  |  |  |  |
| Enterprise Bu | isiness Group               | Enterprise customer service and billing  |  |  |  |  |  |
| Enterprise Bu |                             | IDC and cloud service development  |  |  |  |  |  |
| Enterprise Bu |                             |  |  |  |  |  |  |

## **Board of Directors and Executive Management**

#### **Board of Directors**

The board of directors, acting on behalf of the Company's shareholders, is charged with the task of supervising the management team. The board, elected and approved during the AGM on June 15, 2011, includes four independent directors, which more than fulfill current regulations requiring public companies to have at least two independent directors. The Audit Committee, composed entirely of independent directors, replaced board supervisors. Information on the Company's Sixth Board of Directors is detailed below:

|                  |  | Date       |              | Shareholdin<br>electe |        | Current share            | nolding         | Spouse/r          |             |   |  |                      | or director is a s       | •            |
|------------------|--|------------|--------------|-----------------------|--------|--------------------------|-----------------|-------------------|-------------|---|--|----------------------|--------------------------|--------------|
| Title            | Name   | elected    | Term expires | Shares                | u<br>% | Shares                   | %               | shareho<br>Shares | ldings<br>% | Education and experience C  | Current position(s) in the Company and other companies   | or consange<br>Title | uineous within t<br>Name | Relationship |
| Chairman         | Fu-Chi Venture<br>Corp.<br>Representative:<br>Richard Tsai               | 2011.06.15 | 2014.06.14   | 6,387,515             | 0.168  | 5 749 762                | 0.168           | 5,986,496         |             | MBA, Stern School, New York University<br>Chairman, Eubon Securities Co., Ltd   | ice Chairman, Fubon Financial Holding Co., Ltd.<br>ice Chairman, Taipei Fubon Commercial Bank Co., Ltd.<br>hairman, Taiwan Fixed Network Co., Ltd.   | Vice Chairman        | Daniel Tsai              | Brother      |
| Vice<br>Chairman | Fu-Chi Venture<br>Corp.<br>Representative:<br>Daniel Tsai                | 2011.06.15 | 2014.06.14   | 6,387,515             | 0.168  | 5,748,763<br>*91,979,990 | 0.168<br>*2.689 | 4,580,070         | 0.134       | LL.B., National Taiwan University<br>LL.M., Georgetown University<br>Chairman, Fubon Insurance Co. 1 td   | hairman, Fubon Financial Holding Co., Ltd.<br>hairman, Taipei Fubon Commercial Bank Co., Ltd.  | Chairman             | Richard Tsai             | Brother      |
| Director         | TCC Investment<br>Co., Ltd.<br>Representative:<br>Benny Chen<br>(Note 1) | 2011.06.15 | 2014.06.14   | 222,774,179           | 5.861  | 200,496,761<br>*None     | 5.861<br>*None  | -                 | -           | BA, Business Administration, National<br>Taiwan UniversityMBA, Southern Illinois UniversitySenior Vice President, McDonald's Corp.,<br>TaiwanChief Strategy Officer and Chief Marketing<br>Officer, Far EasTone TelecommunicationsCo., Ltd.Deputy President, Consumer Financial<br>Services, Chinatrust Financial Holding Co.,<br>Ltd.General Manager, Retail Banking Group,<br>Chinatrust Commercial Bank<br>Country Business Manager, Citibank,<br>China<br>Senior Vice President and Chief Business<br>Officer, Taiwan Mobile Co., Ltd.Chairman, Fubon Securities Co., Ltd.<br>Senior Executive VP, Fubon Financial<br>Holding Co., Ltd. | enior Adviser, Fubon Financial Holding Co., Ltd.   | -                    | -                        | -            |
| Director         | TCC Investment<br>Co., Ltd.<br>Representative:<br>James Jeng<br>(Note 2) | 2011.06.15 | 2014.06.14   | 222,774,179           | 5.861  | 200,496,761<br>*None     | 5.861<br>*None  | -                 | _           | BSEE, National Cheng Kung University<br>Ph.D. and MS in Electrical and Computer<br>Engineering, New York State University,<br>USA<br>Member of Technical Staff, AT&T Bell<br>Labs, USA<br>EVP, United Fiber Optic Communication<br>Inc.<br>CEO, Asia Pacific Telecom Group<br>CEO, Asia Pacific Broadband and Wireless<br>Communications Inc.<br>CEO, Asia Pacific Broadband Telecom<br>President, Asia Pacific Online<br>CTO and HBG COO, Taiwan Mobile Co.,<br>Ltd.   | resident, Taiwan Mobile Co., Ltd.<br>irector, Taipei New Horizon Co., Ltd.<br>irector and President, Taiwan Cellular Co., Ltd.<br>irector and President, Taiwan Fixed Network Co., Ltd.<br>hairman and President, Taiwan Digital Service Co., Ltd.<br>irector and President, Wealth Media Technology Co., Ltd.<br>irector and President, TFN Media Co., Ltd.<br>hairman, Win TV Broadcasting Co., Ltd.<br>hairman, Globalview Cable TV Co., Ltd.<br>hairman, Union Cable TV Co., Ltd.<br>hairman, Yeong Jia Leh Cable TV Co., Ltd.<br>hairman, Taiwan Kuro Times Co., Ltd.<br>hairman, Taiwan Teleservices & Technologies Co., Ltd.<br>hairman and President, TWM Communications (Beijing) Co.,<br>td.<br>irector, Fubon Multimedia Technology Co., Ltd. | -                    | -                        | -            |

| Title                   | Name   | Date       | Term expires | Shareholdin<br>electe |       | Current share       | nolding         | Spouse/minor's<br>shareholdings | Education and experience   | Current position(s) in the Company and other companies  | Officer o<br>or consangui | •    |              |
|-------------------------|--|------------|--------------|-----------------------|-------|---------------------|-----------------|---------------------------------|--|---|---------------------------|------|--------------|
| THE                     | Name   | elected    | renn expires | Shares                | %     | Shares              | %               | Shares %                        |  | Current position(s) in the company and other companies  | Title                     | Name | Relationship |
| Director                | Fu-Chi Venture<br>Corp.<br>Representative:<br>Vivien Hsu<br>(Note 3) | 2011.06.15 | 2014.06.14   | 6,387,515             | 0.168 | 5,748,763<br>*8,377 | 0.168<br>*0.000 |                                 | MBA, University of New South Wales,<br>Sydney, Australia<br>MBA, National Chengchi University<br>CFO, Cathay Financial Holding Co., Ltd.<br>SVP and Chief of Staff, Taiwan Mobile Co.,<br>Ltd.<br>Chairman, Taiwan Tele-Shop Co., Ltd.<br>Senior Consultant & Acting President,<br>Taiwan Fixed Network Co., Ltd.<br>Chairman, Win TV Broadcasting Co., Ltd.<br>SVP and CFO, Taiwan Mobile Co., Ltd.<br>Co-President, Taiwan Mobile Co., Ltd.  | President, Fubon Financial Holding Co., Ltd.<br>Director, Fubon Bank (China) Co., Ltd.<br>Non-Executive Director, Fubon Bank (Hong Kong) Ltd.<br>Director, Social Enterprise Commitment Foundation<br>Supervisor, Commerce Development Research Institute | -                         | -    | -            |
| Independent<br>Director | Jack J.T. Huang  | 2011.06.15 | 2014.06.14   | -                     | -     | -                   | -               |                                 | LL.B., National Taiwan University<br>LL.M., Northwestern University<br>S.J.D., Harvard University  | Partner-in-charge, Jones Day Taipei<br>Independent Director, World Peace Holding<br>Independent Director, Systex Corp.<br>Director, Yulon Motor Co., Ltd.   | -                         | -    | -            |
| Independent<br>Director | Tsung-Ming<br>Chung  | 2011.06.15 | 2014.06.14   | _                     | -     | -                   | -               |                                 | BBA, National Taiwan University<br>MBA, National Chengchi University<br>CPA, ROC<br>CPA, Connecticut, USA<br>Partner, T.N. Soong & Co., CPAs<br>Lecturer, Department of Accounting,<br>National Chengchi University<br>Lecturer, Department of Accounting,<br>National Taiwan University   | Chairman, Dynapack Technology Corp.<br>Independent Director, Chroma ATE Inc.<br>Director, Far Eastern International Commercial Bank<br>Director, Unity Opto Technology Co., Ltd.<br>Supervisor, Chien Kuo Construction Co., Ltd.                          | -                         | -    | -            |
| Independent<br>Director | Wen-Li Yeh   | 2011.06.15 | 2014.06.14   | -                     | _     | -                   | -               |                                 | Department of Architecture, Chung Yuan<br>Christian University<br>MA and Ph.D. candidate, University of<br>Paris<br>EMBA studies, University of California,<br>Berkeley<br>Planner, Department of Housing and Urban<br>Development under the Cabinet's Council<br>for Economic Planning and Development<br>Managing Director, United Pacific<br>International Inc.<br>President, United Communications<br>Managing Director and Vice Chairman,<br>United Advertising Co., Ltd.<br>Chairman, Carat-United Media Services<br>(Taiwan) Ltd.<br>Chairman, Aegis Media Taiwan | Chairman, Aegis Media Greater China<br>Supervisor, Cheng Sheng Broadcasting Corp.   | -                         | -    | -            |
| Independent<br>Director | J. Carl Hsu  | 2011.06.15 | 2014.06.14   | -                     | -     | -                   | -               |                                 | BSEE, National Taiwan University<br>Ph.D. and MS in Computer Science,<br>University of California, Los Angeles<br>Senior Executive, AT&T, Bell Labs and<br>Lucent Technologies Communications<br>Software Group<br>Professor, National Tsing Hua University in<br>Taiwan, Peking University and others   | Professor, Peking University and other universities<br>Board member of Rogers Corp., USA  | -                         | -    | -            |

\* Personal shareholdings

Note 1: TCC Investment Co., Ltd. appointed Benny Chen as its representative, taking over Vivien Hsu's duties on October 1, 2013. Benny Chen had served as a representative of an institutional director of TWM from August 26, 2007 to September 18, 2009. Note 2: TCC Investment Co., Ltd. appointed James Jeng as its representative, taking over Cliff Lai's duties on January 6, 2014. Note 3: Fu-Chi Venture Corp. appointed Vivien Hsu as its representative, taking over Victor Kung's duties on October 1, 2013. Note 4: Shareholdings of less than 0.001 are denoted as "0.000" and zero shareholdings are denoted as "None".

#### **1.** Major shareholders of TWM's institutional investors

|  | As of | March | 20, | 2014 |
|--|-------|-------|-----|------|
|--|-------|-------|-----|------|

| Institutional investor   | Major shareholders   |
|--------------------------|--|
| Fu-Chi Venture Corp.     | Richard Tsai (50.20%), Mei-Hui Ueng Tsai (49.75%), Cheng Ru Tsai (0.05%) |
| TCC Investment Co., Ltd. | Taiwan Cellular Co., Ltd. (100%)   |

#### 2. Major shareholders of companies mentioned on the right hand side of the table above

|                           | As of March 20, 2014           |
|---------------------------|--------------------------------|
| Company                   | Major shareholders             |
| Taiwan Cellular Co., Ltd. | Taiwan Mobile Co., Ltd. (100%) |

#### 3. Qualifications and independence of directors

|                  | Over five years of experience in<br>business, finance, legal and/or<br>other areas related to the<br>Company's business |   | I | Indep | ende | No. of public companies<br>in which he or she also |   |   |   |   |    |                                      |
|------------------|---|---|---|-------|------|--|---|---|---|---|----|--------------------------------------|
| Name             |   |   | 2 | 3     | 4    | 5  | 6 | 7 | 8 | 9 | 10 | serves as an<br>independent director |
| Richard Tsai     | V   |   |   |       |      |  | V | V |   | V |    | 0                                    |
| Daniel Tsai      | V   |   |   |       |      |  | V | V |   | V |    | 0                                    |
| Benny Chen       | V   |   |   | V     | V    |  | V | V | V | V |    | 0                                    |
| James Jeng       | V   |   |   | V     | V    |  | V | V | V | V |    | 0                                    |
| Vivien Hsu       | V   |   |   | V     | V    |  | V | V | V | V |    | 0                                    |
| Jack J.T. Huang  | V   | V | V | V     | V    | V  | V | V | V | V | V  | 2                                    |
| Tsung-Ming Chung | V   | V | V | V     | V    | V  | V | V | V | V | V  | 1                                    |
| Wen-Li Yeh       | V   | V | V | V     | V    | V  | V | V | V | V | V  | 0                                    |
| J. Carl Hsu      | V   | V | V | V     | V    | V  | V | V | V | V | V  | 0                                    |

"V" denotes meeting the conditions specified above

- Criterion 1: Not an employee of the Company or its affiliated companies
- Criterion 2: Not a director or supervisor of the Company's affiliated companies (unless the person is an independent director of the Company, the Company's parent company or any subsidiary in which the Company holds, directly or indirectly, more than 50 percent of the voting shares)
- Criterion 3: Not a shareholder whose total holdings, including that of his/her spouse and minor children, or shares held under others' names reach or exceed 1 percent of the total outstanding shares of the Company or rank among the top 10 individual shareholders
- Criterion 4: Not a spouse or relative within second degree by affinity, or within five degrees by consanguinity to any person specified in criteria 1 to 3
- Criterion 5: Neither a director, supervisor, or employee of an entity that directly and/or indirectly holds more than 5% of the Company's shares, nor one of the Company's top five shareholders
- Criterion 6: Not a director, supervisor, manager, or shareholder owning more than 5% of the outstanding shares of any company that has financial or business relations with the Company
- Criterion 7: Not an owner, partner, director, supervisor, manager, or spouse of any of the aforementioned, of any sole proprietorship, partnership, company, or institution that provides commercial, legal, financial and accounting services or consultation to the Company or its affiliates. However, members of the Compensation Committee are not covered by this restriction per Article 7 of the Regulations Governing the Appointment and Exercise of Powers by the Remuneration Committee of a Company Whose Stock is Listed on the Stock Exchange or Traded Over the Counter
- Criterion 8: Not a spouse or relative within second degree by affinity to other directors
- Criterion 9: Not in contravention of Article 30 of the Company Act
- Criterion 10: Not an institutional shareholder or its representative pursuant to Article 27 of the Company Act

### Management Team

As of March 20, 2013

| Title / Division N                  | Name          | Effective date | Shareholding /<br>% | Spouse/<br>minor's<br>shareholding | Education and experience   | Current position(s) in other companies  | Manager or director is a<br>spouse or consanguineou<br>within two degrees |      |              |
|-------------------------------------|---------------|----------------|---------------------|------------------------------------|--|---|---|------|--------------|
|                                     |               |                | 70                  | / %                                |  |   | Title   | Name | Relationship |
| President/<br>President's<br>Office | James<br>Jeng | 2014.01.06     | _                   | _                                  | <ul> <li>BSEE, National Cheng Kung University</li> <li>Ph.D. and MS in Electrical and Computer</li> <li>Engineering, New York State University,</li> <li>USA</li> <li>Member of Technical Staff, AT&amp;T Bell Lab,</li> <li>USA</li> <li>EVP, United Fiber Optic Communication</li> <li>Inc.</li> <li>CEO, Asia Pacific Telecom Group</li> <li>CEO, Asia Pacific Broadband and Wireless</li> <li>Communications Inc.</li> <li>CEO, Asia Pacific Broadband Telecom</li> <li>President, Asia Pacific Online</li> <li>CTO and HBG COO, Taiwan Mobile Co.,</li> <li>Ltd.</li> <li>Chairman and CEO, Kbro Co., Ltd.</li> </ul> | Director, Taipei New Horizon Co., Ltd.<br>Director and President, Taiwan Cellular Co., Ltd.<br>Director and President, Taiwan Fixed Network<br>Co., Ltd.<br>Chairman and President, Taiwan Digital Service<br>Co., Ltd.<br>Director and President, Wealth Media<br>Technology Co., Ltd.<br>Director and President, TFN Media Co., Ltd.<br>Chairman, Win TV Broadcasting Co., Ltd.<br>Chairman, Globalview Cable TV Co., Ltd.<br>Chairman, Globalview Cable TV Co., Ltd.<br>Chairman, Yeong Jia Leh Cable TV Co., Ltd.<br>Chairman, Phoenix Cable TV Co., Ltd.<br>Chairman, Taiwan Kuro Times Co., Ltd.<br>Chairman, Taiwan Teleservices & Technologies<br>Co., Ltd.<br>Chairman and President, TWM Communications<br>(Beijing) Co., Ltd.<br>Director, Fubon Multimedia Technology Co., Ltd. | -   | -    | -            |

| Title / Division  | Name        | Effective date | Shareholding /<br>% | Spouse/<br>minor's<br>shareholding | Education and experience  | Current position(s) in other companies   | spou  | se or co | director is a<br>nsanguineous<br>o degrees |
|---|-------------|----------------|---------------------|------------------------------------|---|--|-------|----------|--|
|   |             |                | ,,,                 | / %                                |   |  | Title | Name     | Relationship                               |
| Senior Vice<br>President and<br>Chief<br>Financial<br>Officer /<br>Finance and<br>Administration<br>Group | Rosie<br>Yu | 2011.01.01     | _                   | _                                  | BA, National Taiwan University<br>Executive Vice President, China Securities<br>Co., Ltd.<br>General Manager, Citicorp International<br>Securities Ltd., Taipei Branch<br>General Manager, Credit Lyonnais<br>Securities (Asia) Ltd., Taipei Branch<br>President, Global Investment Holdings Co.,<br>Ltd.<br>Chairman, Global Investment Advisory (HK)<br>Ltd.  | Director, Globalview Cable TV Co., Ltd.<br>Director, Union Cable TV Co., Ltd.<br>Director, Yeong Jia Leh Cable TV Co., Ltd.<br>Director, Phoenix Cable TV Co., Ltd.<br>Director, Taiwan Kuro Times Co., Ltd.<br>Director, Taiwan Pelican Express Co., Ltd.<br>Supervisor, Taiwan Cellular Co., Ltd.<br>Supervisor, Taiwan Fixed Network Co., Ltd.<br>Supervisor, Taiwan Digital Service Co., Ltd.<br>Supervisor, Wealth Media Technology Co. Ltd.<br>Supervisor, Walth Media Technology Co. Ltd.<br>Supervisor, Taiwan Teleservices & Technologies<br>Co., Ltd.<br>Supervisor, TWM Communications (Beijing) Co.,<br>Ltd. | -     | -        | -  |
| Vice President<br>/ Finance and<br>Administration<br>Group  | Jay<br>Hong | 2004.05.06     | 5,000/0.000         | _                                  | EMBA, National Sun Yat-sen University<br>Engineering Supervisor, Engineering<br>Division, Nan Ya Plastics Corp.<br>Director, Procurement Division,<br>TransAsia Telecommunications Inc.<br>Vice President, Customer Service Division,<br>TransAsia Telecommunications Inc.<br>Vice President, Direct Store Division,<br>Taiwan Mobile Co., Ltd.<br>President, Taiwan Teleservices &<br>Technologies Co., Ltd.<br>Vice President, President's Office, Taiwan<br>Mobile Co., Ltd. | Supervisor, Globalview Cable TV Co., Ltd.<br>Supervisor, Union Cable TV Co., Ltd.<br>Supervisor, Yeong Jia Leh Cable TV Co., Ltd.<br>Supervisor, Phoenix Cable TV Co., Ltd.  | -     | -        | -  |

| Title / Division                       | Name           | Effective date | Shareholding / | Spouse/<br>minor's<br>shareholding | Education and experience   | Current position(s) in other companies  | Manager or director is a<br>spouse or consanguineo<br>within two degrees |      |              |
|--|----------------|----------------|----------------|------------------------------------|--|---|--|------|--------------|
|  |                |                |                | / %                                |  |   | Title  | Name | Relationship |
| Vice President<br>/ Corporate<br>Group | Ariel<br>Hwang | 2004.03.01     | _              | _                                  | EMBA, National Taiwan University<br>LL.M., National Chung Hsing University<br>LL.B., National Taiwan University<br>Judge, Taiwan Taoyuan District Court<br>Judge, Taiwan New Taipei District Court<br>Judge, Taiwan Taipei District Court<br>Judge, Taiwan High Court  | Supervisor, Taipei New Horizon Co., Ltd.<br>Supervisor, Globalview Cable TV Co., Ltd.<br>Supervisor, Union Cable TV Co., Ltd.<br>Supervisor, Yeong Jia Leh Cable TV Co., Ltd.<br>Supervisor, Phoenix Cable TV Co., Ltd.<br>Legal Consultant, Fubon Financial Holding Co.,<br>Ltd.<br>Legal Consultant, Taiwan Fixed Network Co., Ltd.<br>Independent Director, Tynsolar Corp. | -  | -    | -            |
| Vice President<br>/ Corporate<br>Group | Joseph<br>Yang | 2007.11.09     | _              | _                                  | BS in Transportation Management,<br>National Chiao Tung University<br>Advisory Systems Engineer, IBM Taiwan<br>Technical Manager, Central and South<br>Branch, IBM Taiwan<br>Solutions Director, Finance Industry,<br>IBM Taiwan<br>Sales Director, Finance Industry,<br>IBM Taiwan<br>Vice President for Sales, Eastern<br>Broadband Telecom<br>Chief Operating Officer, Eastern Broadband<br>Telecom<br>Senior Vice President, Asia Pacific<br>Telecom Group<br>Chief Marketing Officer, Asia Pacific<br>Telecom Group<br>Product Director, Asia Region, HTC Corp. | None  |  | -    | -            |

| Title / Division Name Effec                                    |                | Effective date | Effective date | Effective date | Shareholding /<br>%   | Spouse/<br>minor's<br>shareholding  | Education and experience | Current position(s) in other companies | spou         | se or co | director is a<br>nsanguineous<br>o degrees |
|--|----------------|----------------|----------------|----------------|---|---|--------------------------|--|--------------|----------|--|
|  |                |                | 70             | / %            |   |   | Title                    | Name                                   | Relationship |          |  |
| Vice President<br>/ Information<br>Technology<br>Group         | James<br>Chang | 2004.09.17     | 163,084/0.005  | _              | MS in Computer Science, University of<br>Illinois at Chicago<br>District Manager, AT&T Laboratories<br>Senior Delivery Manager, IBM Global<br>Services<br>Senior Director, TBCommerce Network<br>Corp.<br>Director, AT&T Laboratories   | None  | -                        | -                                      | -            |          |  |
| Acting Chief<br>Technology<br>Officer /<br>Technology<br>Group | CH Jih         | 2014.02.10     | _              | _              | Electronic Engineering, National Taipei<br>Industry of Technology Institute<br>Project Manager, Siemens Telecom,<br>Vietnam Region<br>Vice President, Suretone Telecom Inc.<br>Engineering Vice President, Taiwan<br>Cellular Corp.<br>Vice President, Taiwan Fixed Network Co.,<br>Ltd.<br>Vice President, TFN Media Co., Ltd.<br>Chief Technology Officer, Kbro Co., Ltd. | Director, Globalview Cable TV Co., Ltd.<br>Director, Union Cable TV Co., Ltd.<br>Director, Yeong Jia Leh Cable TV Co., Ltd.<br>Director, Phoenix Cable TV Co., Ltd.<br>Director, TWM Communications (Beijing) Co.,<br>Ltd.<br>Director, Taiwan Mobile Basketball Co., Ltd.<br>Independent Director, ACTi Corp.<br>Supervisor, Taiwan Kuro Times Co., Ltd. | -                        | -                                      | -            |          |  |
| Vice President<br>/ Technology<br>Group                        | Egon<br>Chen   | 2004.02.16     | 55,158/0.002   | _              | BS in Electrical Engineering, Tamkang<br>University<br>Director, Suretone Telecom Inc.<br>Senior Director, Taiwan Fixed Network Co.,<br>Ltd.<br>Vice President, Howin Technologies Corp.  | None  | -                        | -                                      | -            |          |  |
| Vice President<br>/ Technology<br>Group                        | Chien<br>Chen  | 2004.02.16     | _              | _              | EMBA, National Taiwan University<br>Manager, Siemens Telecom Systems Ltd.<br>Director, Suretone Telecom Inc.<br>Vice President, Taiwan Fixed Network Co.,<br>Ltd.<br>Vice President, Howin Technologies Corp.   | None  | -                        | -                                      | -            |          |  |

| Title / Division Nan   |               | Effective date | Shareholding /<br>% | Spouse/<br>minor's<br>shareholding | Education and experience   | Current position(s) in other companies  | Manager or director is a<br>spouse or consanguineous<br>within two degrees |      |              |
|--|---------------|----------------|---------------------|------------------------------------|--|---|--|------|--------------|
|  |               |                | 70                  |                                    |  |   | Title  | Name | Relationship |
| Vice President<br>/ Technology<br>Group  | Tom<br>Koh    | 2011.10.17     | _                   | _                                  | Ph.D. in Electrical and Computer<br>Engineering, Johns Hopkins University<br>Member of Tech. Staff, Bellcore<br>Senior Technologist, Motorola<br>Senior Sales Engineer, Ensemble<br>Communications<br>Senior Technical Marketing Engineer,<br>Cisco-Linksys<br>Senior Director, Qualcomm   | None  | -  | -    | -            |
| Acting Senior<br>Vice President<br>and Chief<br>Business<br>Officer /<br>Consumer<br>Business<br>Group | Jeff Ku       | 2014.02.10     | 2,243/0.000         | _                                  | EMBA, National Taiwan University<br>MBA, University of Wollongong, Australia<br>Director, Far EasTone Telecommunications<br>Co., Ltd.<br>Vice President, Taiwan High Speed Rail<br>Corp.   | Director and President, Taiwan Kuro Times Co.,<br>Ltd.<br>Director, TWM Communications (Beijing) Co.,<br>Ltd. | -  | -    | -            |
| Vice President<br>/ Consumer<br>Business<br>Group  | Sean<br>Hsieh | 2003.12.08     | 151,396/0.004       | _                                  | BS in Business Administration and<br>Sociology, Fu Jen Catholic University<br>University of Texas, Austin<br>Account Supervisor, Bozell CCAA<br>Group Account Director, Series DMB&B<br>Communications<br>Marketing and Sales Manager, PUMA<br>North Asia Ltd., Taiwan Branch<br>Marketing Director, TransAsia<br>Telecommunications Inc.<br>Vice President, TransAsia<br>Telecommunications Inc.<br>Vice President, Enterprise Solution and<br>Channel Sales, Taiwan Mobile Co., Ltd. | None  | -  | -    | -            |

| Title / Division                                  | Name          | ne Effective date | Shareholding / | Spouse/<br>minor's<br>shareholding | Education and experience   | Current position(s) in other companies                               | Manager or director is<br>spouse or consanguine<br>within two degrees |      |              |
|---|---------------|-------------------|----------------|------------------------------------|--|--|---|------|--------------|
|   |               |                   | 70             | / %                                |  |  | Title   | Name | Relationship |
| Vice President<br>/ Consumer<br>Business<br>Group | Paul<br>Huang | 2008.01.21        | 199,338/0.006  | _                                  | MS in Computer Science, Bradley<br>University, USA<br>Supervisor, Siemens Telecommunication<br>Systems Ltd.<br>Account and Project Manager, Nortel,<br>Taiwan Branch<br>Vice President, Business Development,<br>Hong Kong Telecom, Taiwan Branch<br>Vice President, Sales and Services, Far<br>EasTone Telecommunications Co., Ltd.<br>Vice President, Business and Operation,<br>Far Eastern Electronic Toll Collection Co.,<br>Ltd. | None   | -   | -    | -            |
| Vice President<br>/ Consumer<br>Business<br>Group | Steve<br>Chou | 2011.04.25        |                | _                                  | MBA, Southern Methodist University, USA<br>Assistant Vice President, Credit Card,<br>Citibank, N.A., Taiwan<br>Vice President, Customer Service,<br>TransAsia Telecommunications Inc.<br>Vice President, Customer Service, Sparq<br>Telecom<br>General Manager, Secured Lending,<br>Standard Chartered Bank, Taiwan<br>Senior Vice President, Customer Service,<br>HSBC Bank Taiwan  | Director and President, Taiwan Teleservices & Technologies Co., Ltd. | -   | -    | -            |

Note: Shareholdings of less than 0.001 are denoted as "0.000" and zero shareholdings are denoted as "None".

## Compensation to directors and management executives

### 1. Compensation to directors

|                     |                                  |              |                |                         |                         | 1                           |                             | Unit: NT\$              |
|---------------------|----------------------------------|--------------|----------------|-------------------------|-------------------------|-----------------------------|-----------------------------|-------------------------|
| Title               |                                  |              |                | Chairman                | Vice Chairman           | Director                    | Director                    | Director                |
| Name                |                                  |              |                | Fu-Chi Venture<br>Corp. | Fu-Chi Venture<br>Corp. | TCC Investment<br>Co., Ltd. | TCC Investment<br>Co., Ltd. | Fu-Chi Venture<br>Corp. |
| Representative      |                                  |              |                | Richard Tsai            | Daniel Tsai             | Benny Chen<br>(Note 1)      | James Jeng<br>(Note 2)      | Vivien Hsu<br>(Note 3)  |
|                     | Cash compensation                | Stand-alone  |                | -                       | -                       | -                           | -                           | -                       |
|                     | (A)                              | Consolidated |                | -                       | -                       | -                           | -                           | -                       |
|                     | Banaian (B)                      | Stand-alone  |                | -                       | -                       | -                           | -                           | -                       |
| Director's          | Pension (B)                      | Consolidated |                | -                       | -                       | -                           | -                           | -                       |
| compensation        | Earnings paid as compensation to | Stand-alone  |                | 6,732,048               | 5,049,037               | 3,366,025                   | 3,366,025                   | 3,366,025               |
|                     | directors (C)                    | Consolidated |                | 6,732,048               | 5,049,037               | 3,366,025                   | 3,366,025                   | 3,366,025               |
|                     | Professional fee (D)             | Stand-alone  |                | 180,000                 | 120,000                 | 120,000                     | 120,000                     | 120,000                 |
|                     | (Note 4)                         | Consolidated |                | 285,000                 | 213,000                 | 517,000                     | 516,000                     | 120,000                 |
| A+B+C+D as a        | 0/ of pot profit                 | Stand-alone  |                | 0.0444%                 | 0.0332%                 | 0.0224%                     | 0.0224%                     | 0.0224%                 |
| A+D+C+D as a        | % of het profit                  | Consolidated |                | 0.0450%                 | 0.0338%                 | 0.0249%                     | 0.0249%                     | 0.0224%                 |
|                     | Performance-based                | Stand-alone  |                |                         |                         |                             |                             |                         |
|                     | salary (E)                       | Consolidated |                |                         |                         |                             |                             |                         |
|                     | Retirement pay of                | Stand-alone  |                |                         |                         |                             |                             |                         |
|                     | employees (F)                    | Consolidated |                |                         |                         |                             |                             |                         |
|                     |                                  |              | Cash<br>bonus  |                         |                         |                             |                             |                         |
|                     |                                  | Stand-alone  | Stock          |                         |                         |                             |                             |                         |
| Employee            | Earnings paid as bonus           |              | bonus          |                         |                         |                             |                             |                         |
| profit sharing      | to employees (G)                 |              | Cash           |                         |                         |                             |                             |                         |
|                     |                                  | Consolidated | bonus          |                         |                         |                             |                             |                         |
|                     |                                  | Consolidated | Stock<br>bonus |                         |                         |                             |                             |                         |
|                     | Employee stock option            | Stand-alone  |                |                         |                         |                             |                             |                         |
|                     | granted (H)                      | Consolidated |                |                         |                         |                             |                             |                         |
|                     | New restricted                   | Stand-alone  |                |                         |                         |                             |                             |                         |
| employee shares (I) |                                  | Consolidated |                |                         |                         |                             |                             |                         |
| A+B+C+D+E+F         | F+G as a % of net profit         | Stand-alone  |                |                         |                         |                             |                             |                         |
|                     |                                  | Consolidated |                |                         |                         |                             |                             |                         |
| Compensation        | from investees other than s      |              |                | -                       | -                       | 12,000                      | 12,000                      | -                       |
| Other allowanc      | es                               | Stand-alone  |                |                         |                         |                             |                             |                         |
|                     |                                  | Consolidated |                |                         |                         |                             |                             |                         |

Unit: NT\$

| Title                      |                                  |              |       | Independent<br>Director | Independent<br>Director | Independent<br>Director | Independent<br>Director | Total      |
|----------------------------|----------------------------------|--------------|-------|-------------------------|-------------------------|-------------------------|-------------------------|------------|
| Name                       |                                  |              |       | Jack J.T. Huang         | Tsung-Ming Chung        | Wen-Li Yeh              | J. Carl Hsu             | Iotai      |
| Representative             |                                  |              |       | Jack J.T. Huang         | I sung-wing chung       | Wen-Li Ten              | J. Call HSu             |            |
|                            | Cash compensation (A)            | Stand-alone  |       | -                       | -                       | -                       | -                       | -          |
|                            | Cash compensation (A)            | Consolidated |       | -                       | -                       | -                       | -                       | -          |
| 1                          | Pension (B)                      | Stand-alone  |       | -                       | -                       | -                       | -                       | -          |
| D: ( )                     | ( )                              | Consolidated |       | -                       | -                       | -                       | -                       | -          |
| Director's<br>compensation | Earnings paid as                 | Stand-alone  |       | 5,049,037               | 5,049,037               | 5,049,037               | 5,049,037               | 42,075,308 |
| compensation               | compensation to<br>directors (C) | Consolidated |       | 5,049,037               | 5,049,037               | 5,049,037               | 5,049,037               | 42,075,308 |
|                            | Professional fee (D)             | Stand-alone  |       | 290,000                 | 330,000                 | 220,000                 | 220,000                 | 1,720,000  |
|                            | Piolessional lee (D)             | Consolidated |       | 290,000                 | 330,000                 | 220,000                 | 220,000                 | 2,711,000  |
|                            | 0/ of pot profit                 | Stand-alone  |       | 0.0343%                 | 0.0345%                 | 0.0338%                 | 0.0338%                 | 0.2810%    |
| A+B+C+D as a               | % of het profit                  | Consolidated |       | 0.0343%                 | 0.0345%                 | 0.0338%                 | 0.0338%                 | 0.2874%    |
|                            | Performance-based                | Stand-alone  |       |                         |                         |                         |                         | 87,781,308 |
|                            | salary (E)                       | Consolidated |       |                         |                         |                         |                         | 87,781,308 |
|                            | Retirement pay of employees (F)  | Stand-alone  |       |                         |                         |                         |                         | 189,000    |
|                            |                                  | Consolidated |       |                         |                         |                         |                         | 189,000    |
|                            |                                  |              | Cash  |                         |                         |                         |                         | _          |
|                            |                                  | Stand-alone  | bonus |                         |                         |                         |                         |            |
|                            |                                  |              | Stock |                         |                         |                         |                         | -          |
| Employee                   | Earnings paid as bonus           |              | bonus |                         |                         |                         |                         |            |
| profit sharing             | to employees (G)                 |              | Cash  |                         |                         |                         |                         | -          |
|                            |                                  | Consolidated | bonus |                         |                         |                         |                         |            |
|                            |                                  |              | Stock |                         |                         |                         |                         | -          |
|                            | Employee stock option            | Stand-alone  | bonus |                         |                         |                         |                         |            |
|                            | granted (H)                      | Consolidated |       |                         |                         |                         |                         |            |
|                            | New restricted                   | Stand-alone  |       |                         |                         |                         |                         | _          |
|                            | employee shares (I)              | Consolidated |       |                         |                         |                         |                         | _          |
| Stand-alone                |                                  |              |       |                         |                         |                         | 0.8455%                 |            |
| A+B+C+D+E+F                | +G as a % of net profit          | Consolidated |       |                         |                         |                         |                         | 0.8519%    |
| Compensation f             | from investees other than        |              |       | -                       | -                       | -                       | -                       | 24,000     |
|                            |                                  | Stand-alone  |       |                         |                         |                         |                         | 1,709,381  |
| Other allowance            | es                               | Consolidated |       |                         |                         |                         |                         | 1,709,381  |

Note 1: TCC Investment Co., Ltd. appointed Benny Chen as its representative, taking over Vivien Hsu's duties on October 1, 2013.

Note 2: TCC Investment Co., Ltd. appointed James Jeng as its representative, taking over Cliff Lai's duties on January 6, 2014.

Note 3: Fu-Chi Venture Corp. appointed Vivien Hsu as its representative, taking over Victor Kung's duties on October 1, 2013.

Note 4: The professional fees included fees paid to the current and previous representatives mentioned in Notes 1 to 3.

## 2. Range of compensation to directors

|                                    |   | Name  | e of directors  |   |  |  |
|------------------------------------|---|---|---|---|--|--|
| Range of compensation to directors | Director's co   | mpensation  | Director's compensation + employee profit sharing   |   |  |  |
|                                    | On a stand-alone basis  | On a consolidated basis*  | On a stand-alone basis  | On a consolidated basis*  |  |  |
| NT\$0~NT\$1,999,999                | Richard Tsai, Daniel Tsai, Victor<br>Kung, Cliff Lai, Vivien Hsu, Benny<br>Chen           | Richard Tsai, Daniel Tsai, Victor<br>Kung, Cliff Lai, Vivien Hsu,<br>Benny Chen           | Victor Kung   | Victor Kung,  |  |  |
| NT\$2,000,000~NT\$4,999,999        | -   | -   | Benny Chen  | Benny Chen  |  |  |
| NT\$5,000,000~NT\$9,999,999        | Jack J.T.Huang, Tsung-Ming<br>Chung, Wen-Li Yeh, J. Carl<br>Hsu ,TCC Investment Co., Ltd. | Jack J.T.Huang, Tsung-Ming<br>Chung, Wen-Li Yeh, J. Carl<br>Hsu ,TCC Investment Co., Ltd. | Jack J.T.Huang, Tsung-Ming Chung,<br>Wen-Li Yeh, J. Carl Hsu ,TCC<br>Investment Co., Ltd. | Jack J.T.Huang, Tsung-Ming Chung,<br>Wen-Li Yeh, J. Carl Hsu ,TCC<br>Investment Co., Ltd. |  |  |
| NT\$10,000,000~NT\$14,999,999      | -   | -   | Cliff Lai   | -   |  |  |
| NT\$15,000,000~NT\$29,999,999      | Fu-Chi Venture Corp.  | Fu-Chi Venture Corp.  | Richard Tsai, Daniel Tsai, Vivien Hsu,<br>Fu-Chi Venture Corp.                            | Richard Tsai, Daniel Tsai, Cliff Lai,<br>Vivien Hsu, Fu-Chi Venture Corp.                 |  |  |
| NT\$30,000,000~NT\$49,999,999      | -   | -   | -   | -   |  |  |
| NT\$50,000,000~NT\$99,999,999      | -   | -   | -   | -   |  |  |
| NT\$100,000,000 and above          | -   | -   | -   | -   |  |  |
| Total                              | 12  | 12  | 12  | 12  |  |  |

\* Including compensation from investees other than subsidiaries

#### 3. Compensation to management executives

|                                |  |  | Unit: NT\$  |
|--------------------------------|--|--|-------------|
| Title and name                 | Vice Preside<br>Hong; Vice F<br>President, Ja<br>Chien Chen;<br>President, Pa<br><u>Resigned ma</u><br>Co-Presiden<br>Chief Techno | President and Chief Financial Officer, Rosie Yu; Acting Senior<br>nt and Chief Business Officer, Jeff Ku; Vice President, Jay<br>President, Ariel Hwang; Vice President, Joseph Yang; Vice<br>ames Chang; Vice President, Egon Chen; Vice President,<br>Vice President, Tom Koh; Vice President, Sean Hsieh; Vice<br>aul Huang; Vice President, Steve Chou;<br><u>anagers:</u><br>t, Cliff Lai; Co-President, Vivien Hsu; Vice President and Acting<br>plogy Officer, H.S. Wang; Vice President, C.A. Chuang ; Vice<br>imon Wang; Vice President, Techi Juan | Total       |
| Salamy (A)                     | Stand-alone  |  | 116,921,871 |
| Salary (A)                     | Consolidated   |  | 116,921,871 |
| Pension (B)                    | Stand-alone  |  | 1,593,000   |
| (Note 1)                       | Consolidated   |  | 1,593,000   |
| Performance-based salary (C)   | Stand-alone  |  | 44,862,428  |
|                                | Consolidated   |  | 44,862,428  |
|                                | Stand-alone  | Cash<br>Stock  | 22,463,883  |
| Employee profit sharing (D)    | Consolidated   | Cash<br>Stock  | 22,463,883  |
|                                | Stand-alone  |  | 1.1926%     |
| A+B+C+D as a % of net profit   | Consolidated   |  | 1.1926%     |
| Employee steek entions         | Stand-alone  |  | —           |
| Employee stock options         | Consolidated   |  | _           |
| New restricted employee shares | Stand-alone  |  | _           |
|                                | Consolidated   |  |             |
| Compensation from investees o  | ther than subs   | idiaries   | 63,000      |
| Transportation allowance       | Stand-alone<br>Consolidated  |  | 2,187,617   |
|                                | Consolidated   |  | 2,187,617   |

Note 1: The Company's contribution to employee's pension account, not actual amount paid.

#### 4. Range of compensation to management executives

| Range of compensation to      | Name of manage  | Name of management executives   |  |  |  |  |  |
|-------------------------------|---|---|--|--|--|--|--|
| executives                    | On a stand-alone basis  | On a consolidated basis*  |  |  |  |  |  |
| NT\$0~NT\$1,999,999           | -   | -   |  |  |  |  |  |
| NT\$2,000,000~NT\$4,999,999   | -   | -   |  |  |  |  |  |
| NT\$5,000,000~NT\$9,999,999   | Jeff Ku, H.S. Wang, Jay Hong, Ariel Hwang,<br>Joseph Yang, Egon Chen, Chien Chen, Tom<br>Koh, Sean Hsieh, Paul Huang, Steve Chou,<br>Techi Juan | Jeff Ku, H.S. Wang, Jay Hong, Ariel Hwang,<br>Joseph Yang, Egon Chen, Chien Chen, Tom<br>Koh, Sean Hsieh, Paul Huang, Steve Chou,<br>Techi Juan |  |  |  |  |  |
| NT\$10,000,000~NT\$14,999,999 | Cliff Lai, Rosie Yu, James Chang, C.A. Chuang,<br>Simon Wang  | Cliff Lai, Rosie Yu, James Chang,<br>C.A. Chuang, Simon Wang  |  |  |  |  |  |
| NT\$15,000,000~NT\$29,999,999 | Vivien Hsu  | Vivien Hsu  |  |  |  |  |  |
| NT\$30,000,000~NT\$49,999,999 | -   | -   |  |  |  |  |  |
| NT\$50,000,000~NT\$99,999,999 | -   | -   |  |  |  |  |  |
| NT\$100,000,000 and above     | -   | -   |  |  |  |  |  |
| Total                         | 18  | 18  |  |  |  |  |  |

Note: Compensation paid to managers in the above table was based on tenure. Compensation paid to managers who also served as directors is detailed in the "Compensation to directors" table.

\* Including compensation from investees other than subsidiaries

#### 5. Managers and employee bonuses

Unit: NT\$ As of March 20, 2014

| Title and name of managers  | Stock bonus | Cash bonus | Total      | As a % of net<br>profit |
|---|-------------|------------|------------|-------------------------|
| Senior Vice President and Chief Financial<br>Officer, Rosie Yu<br>Acting Senior Vice President and Chief<br>Business Officer, Jeff Ku<br>Vice President, Jay Hong<br>Vice President, Jay Hong<br>Vice President, Joseph Yang<br>Vice President, Joseph Yang<br>Vice President, James Chang<br>Vice President, James Chang<br>Vice President, Egon Chen<br>Vice President, Egon Chen<br>Vice President, Chien Chen<br>Vice President, Chien Chen<br>Vice President, Sean Hsieh<br>Vice President, Sean Hsieh<br>Vice President, Paul Huang<br>Vice President, Steve Chou<br>Senior Director, Accounting Division, Darren<br>Shih | -           | 23,802,376 | 23,802,376 | 0.1527%                 |

## Compensation to directors and management executives as a percentage of net income over the past two years and guiding principles

#### 1. Compensation to directors

|                          | 3    |                           |                         | Unit: NT\$     |
|--------------------------|------|---------------------------|-------------------------|----------------|
| Туре                     | Year | Compensation to directors | As a % of net<br>income | Net income     |
| On a stand-alone basis   | 2012 | 123,899,392               | 0.7589%                 | 16,326,013,098 |
|                          | 2013 | 131,765,616               | 0.8455%                 | 15,583,447,479 |
| On a consolidated basis* | 2012 | 124,955,392               | 0.7654%                 | 16,326,013,098 |
|                          | 2013 | 132,780,616               | 0.8521%                 | 15,583,447,479 |

\* Including compensation from investees other than subsidiaries

#### Guiding principles for compensation to directors

Remuneration policies, standards and package

- (1) The board is authorized to decide the remuneration for the chairman and vice chairman, but it should not be higher than the remuneration payable to the president of the Company.
- (2) Directors are paid according to the resolution on earnings distribution approved at the annual general shareholders' meeting. Remuneration or other equivalent allowance for directors is based on their involvement in the Company's operations and contribution to the Company, the "Rules for Setting Director's Remuneration" and industry norms.
- (3) Transportation allowances are paid quarterly based on attendance in board meetings and for services rendered as the chairman or a member of the Audit Committee and Compensation Committee.

Procedure for setting remuneration

- (1) In accordance with the Company's Articles of Incorporation, compensation to directors shall not exceed 0.3% of the Company's annual net income after deducting applicable taxes and losses from previous years, appropriating legal reserves, and setting aside or reversal of special reserves for business needs.
- (2) Transportation allowances are determined in accordance with the "Rules for Setting Director's Remuneration."

#### Performance factor

Compensation to each director is assessed based on his/her contribution to the operations of the Company and the board. The Compensation Committee reviews the compensation mechanism periodically, taking future operating risks, environmental conservation and corporate social responsibility into consideration.

|                          |      |   |                         | Unit: NTS      |
|--------------------------|------|---|-------------------------|----------------|
| Туре                     | Year | Compensation to<br>management<br>executives | As a % of net<br>profit | Net profit     |
| On a stand-alone basis   | 2012 | 179,660,213                                 | 1.1005%                 | 16,326,013,098 |
| On a stand-alone basis   | 2013 | 185,841,182                                 | 1.1926%                 | 15,583,447,479 |
| On a consolidated basis* | 2012 | 179,763,813                                 | 1.1011%                 | 16,326,013,098 |
| On a consolidated basis  | 2013 | 185,904,182                                 | 1.1930%                 | 15,583,447,479 |

#### 2. Compensation to management executives

\* Including compensation from investees other than subsidiaries

#### Guiding principles for compensation to management executives

Remuneration policies, standards and package

- (1) Compensation to the president and vice presidents comprises of a fixed monthly salary and performance bonus.
- (2) Performance bonuses are determined based on the president's or the vice president's contribution to the Company and the results of an annual performance appraisal. The above-mentioned bonuses are proposed by the Compensation Committee for approval at the board meeting.

#### Procedure for setting performance bonus

- In accordance with the Company's Articles of Incorporation, employee profit sharing comes from the pool of 1% to 3% of the Company's annual net income after deducting applicable taxes and losses from previous years, appropriating legal reserves, and setting aside or reversal of special reserves for business needs.
- (2) Year-end bonuses are set based on the Company's performance and the annual budget approved by the board and the chairman.

#### Performance factor

- (1) Variable compensations in the form of employee profit sharing and performance-based bonuses account for approximately 50% of the remuneration and are determined based on the president's or vice president's contribution to the Company's operations. The Company shall review the compensation mechanism periodically, taking future operating risks, environmental conservation, and corporate social responsibility into consideration.
- (2) The Human Resources Department is tasked with preparing the annual compensation for the president and vice presidents and submitting a report to the Compensation Committee.

## **Corporate Governance**

#### **Board of Directors attendance**

1. The Board of Directors convened six times in 2013

| Title                   | Name   | Attendance<br>in person | By proxy | Attendance<br>ratio | Remarks  |
|-------------------------|--|-------------------------|----------|---------------------|--|
| Chairman                | Fu-Chi Venture Corp.<br>Representative:<br>Richard Tsai                | 6                       | 0        | 100%                | None   |
| Vice Chairman           | Fu-Chi Venture Corp.<br>Representative:<br>Daniel Tsai                 | 6                       | 0        | 100%                | None   |
| Director                | TCC Investment Co., Ltd.<br>Representative:<br>Vivien Hsu / Benny Chen | 6                       | 0        | 100%                | Benny Chen took over<br>Vivien Hsu's duties on<br>October 1, 2013. Mr.<br>Chen and Ms. Hsu each<br>attended three board<br>meetings during their<br>tenure.  |
| Director                | TCC Investment Co., Ltd.<br>Representative:<br>Cliff Lai               | 6                       | 0        | 100%                | Cliff Lai resigned as<br>representative on<br>January 6, 2014. James<br>Jeng has been<br>appointed to take over<br>the position in 2014.                     |
| Director                | Fu-Chi Venture Corp.<br>Representative:<br>Victor Kung / Vivien Hsu    | 6                       | 0        | 100%                | Vivien Hsu took over<br>Victor Kung's duties on<br>October 1, 2013. Ms.<br>Hsu and Mr. Kung each<br>attended three board<br>meetings during their<br>tenure. |
| Independent<br>Director | Jack J.T. Huang  | 5                       | 1        | 83%                 | None   |
| Independent<br>Director | Tsung-Ming Chung   | 6                       | 0        | 100%                | None   |
| Independent<br>Director | Wen-Li Yeh   | 5                       | 1        | 83%                 | None   |
| Independent<br>Director | J. Carl Hsu  | 4                       | 2        | 67%                 | None   |

2. Any objections or issues raised by independent directors against resolutions passed by the Board of Directors pursuant to Article 14-3 of the Securities and Exchange Act: None

#### 3. Any conflict of interests among directors: None

#### 4. Other BOD objectives:

- (1) Performance evaluation and enhancement: The board approved the "Rules and Procedures Governing Board of Directors' Meetings," which were modeled after the "Regulations Governing Procedures for Meetings of Listed Companies' Board of Directors." It also passed the "Rules and Procedures on Evaluating Board of Directors' Performance" to enhance efficiency, under which the Compensation Committee would evaluate the board's performance and submit a report on proposed improvements to the board. All members participated in a self-evaluation of individual performances for 2013 during the 17th meeting of the sixth board of directors on January 28, 2014.
- (2) Training programs for directors: Since 2008, the Company has conducted annual in-house seminars to facilitate interaction between the lecturer and directors and to meet the required training hours.
- (3) Information transparency: Committed to upholding transparency in operations and protecting shareholders' interests, the Company regularly discloses resolutions by the Board of Directors in a timely and consistent manner. In addition, the Company holds institutional investors' conferences on a quarterly basis.
- (4) Liability insurance: The Company purchases annual liability insurance for its directors and managers to cover risks as they carry out their duties.

#### Audit Committee attendance

The Audit Committee was set up in June 2008 to replace board supervisors, pursuant to provisions in the Securities and Exchange Act. The committee's operation is bound by the "Audit Committee Charter" and its main responsibility is to assist the board in overseeing the following:

- (1) Integrity of the Company's financial statements
- (2) Independent auditors' appointment (termination) and integrity/performance
- (3) Internal risk controls
- (4) Company's compliance with legal and regulatory requirements
- (5) Company's existing and potential risks

#### 1. The Audit Committee convened six times in 2013

| Title                   | Name                | Attendance in<br>person | By proxy | Attendance ratio | Remarks                            |
|-------------------------|---------------------|-------------------------|----------|------------------|------------------------------------|
| Independent<br>Director | Tsung-Ming<br>Chung | 6                       | 0        | 100%             | Appointed<br>committee<br>chairman |
| Independent<br>Director | Jack J.T. Huang     | 6                       | 0        | 100%             |                                    |
| Independent<br>Director | Wen-Li Yeh          | 5                       | 1        | 83%              |                                    |
| Independent<br>Director | J. Carl Hsu         | 4                       | 2        | 67%              |                                    |

- 2. Any objections or issues raised by the Audit Committee against resolutions, pursuant to Article 14-5 of the Securities and Exchange Act, that were approved by over two-thirds of the directors: None
- 3. Any conflict of interests among the independent directors: None
- 4. Communication between independent directors and the Internal Audit Chief Officer and CPAs:
  - (1) In addition to presenting monthly reports to the independent directors, the Internal Audit Chief Officer met with the independent directors at the quarterly Audit Committee meetings, bringing communication into full play.
  - (2) The CPAs presented audit reports and findings to the independent directors during the committee's quarterly meetings.
  - (3) The Internal Audit Chief Officer and CPAs also communicated directly with the independent directors when needed.

## Corporate governance practices

|   | ltem   | Current practice  |  |  |  |  |
|---|--|---|--|--|--|--|
|   | Handling of shareholders' suggestions and disputes                                       | The spokesperson or Secretarial Division handles all non-legal issues; the legal division handles all legal issues.   |  |  |  |  |
| Shareholding<br>structure and<br>shareholders'    | Identification of major<br>shareholders and investors<br>with controlling interest       | The Secretarial Division submits a monthly report listing<br>the shareholdings of directors, managers and major<br>shareholders (over 10% shareholding) to the authorities.   |  |  |  |  |
| interests   | Risk control mechanisms<br>and firewalls between the<br>Company and its<br>subsidiaries  | The Company's internal control system has set up "Rules<br>and Procedures on Conducting Transactions between<br>Group Companies and Related Parties" and "Rules and<br>Procedures on Monitoring Subsidiaries" as risk control<br>mechanisms.  |  |  |  |  |
|   | Independent directors  | The Company's board includes four independent directors.  |  |  |  |  |
|   |  | The Audit Committee is authorized to evaluate the<br>independence of the CPAs according to the "Bulletin of<br>Norm of Professional Ethics for Certified Public<br>Accountant of the Republic of China" and "Corporate<br>Governance Best Practice Principles for TWSE/GTSM<br>Listed Companies" on a quarterly basis based on the<br>following criteria: |  |  |  |  |
| Board of directors<br>and its<br>responsibilities | Periodic review of CPA's independence  | <ol> <li>The CPAs neither serve as a director/supervisor<br/>/manager nor hold a position with major influence in the<br/>Company or its subsidiaries. Neither are they related<br/>parties nor do they have direct or indirect interests that<br/>conflict with the Company's.</li> </ol>  |  |  |  |  |
|   |  | <ol><li>The Company has not engaged the services of the<br/>same CPA for seven consecutive years.</li></ol>   |  |  |  |  |
|   |  | <ol> <li>The CPAs should provide the Company with a<br/>Declaration of Independence on a periodic basis.</li> </ol>   |  |  |  |  |
|   |  | All CPAs engaged by the Company have fulfilled the aforementioned criteria.   |  |  |  |  |
| Communication char                                | nnels with shareholders  | The spokesperson and the mailboxes of the spokesperson<br>and the Audit Committee serve as the main<br>communication channels between the Company and<br>shareholders.  |  |  |  |  |
|   | Disclosure of information on<br>financial status, operations<br>and corporate governance | Disclosure of financial-related and corporate governance information is posted periodically on the Company's website.   |  |  |  |  |
| Information<br>disclosure                         | Other ways of disclosing information   | Aside from having a spokesperson, the Company has a dedicated department, the Investor Relations Division, to handle information disclosure. It also has an English website and a team working on gathering and releasing relevant Company information.   |  |  |  |  |
| Functional committee                              | s  | An Audit Committee and a Compensation Committee<br>were set up under the board of directors. Their operations<br>are detailed in Chapter 2.   |  |  |  |  |

| Item   | Current practice  |
|--|---|
| Has the Company established principles based o | on the "Corporate Governance Best Practice Principles for |

TWSE/GTSM Listed Companies"? If yes, detail progress of implementation and any deviations:

Although the Company has not established said principles, its operations fully comply with the requirements set forth in the "Corporate Governance Best Practice Principles for TWSE/GTSM Listed Companies."

### Additional information

#### 1. Employee rights

The Company's human resource policies not only comply with, but offer even better provisions than those prescribed under the law, such as the Labor Standards Act, in safeguarding employee rights.

#### 2. Employee care

The Company provides different communication channels to facilitate communication within the Company. These include holding regular employee and managerial meetings to accommodate suggestions for improvement and conducting surveys to collect employees' views and opinions.

#### 3. Investor relations

The Company posts financial, operational and material information on the Company website and the market observation post system (MOPS) in a timely manner to keep investors abreast of Company developments and strategies and, thus, maximize shareholders' interests.

#### 4. Supplier relations

The Company holds procurement bids based on the "Procedures Governing Procurement" and suppliers deliver products in accordance with the contract.

#### 5. Stakeholders' rights

To protect the interests of stakeholders, the Company has established various free and open communication channels to promote trust and corporate social responsibility.

| 6. | Corporate governance related | l training programs | for management in 2013 |
|----|------------------------------|---------------------|------------------------|
|    |                              |                     |                        |

| Training program   | Organizer   | Date                          | Hours | Participants  |
|--|---|-------------------------------|-------|---|
| The science of leadership: theories and practices                | NTU EMBA  | 2013/01/02                    | 2     | Egon Chen   |
| Negotiation: Collaborative decision making                       | NTU EMBA  | 2013/01/05<br>2013/01/19      | 8     | Egon Chen   |
| Corporate governance and capital market overview in Taiwan       | Accounting<br>Research and<br>Development<br>Foundation | 2013/01/17                    | 3     | Darren Shih   |
| Technology management  | NTU EMBA  | 2013/02/02<br>~<br>2013/05/25 | 32    | Egon Chen   |
| Crisis management  | TWM HR Div.   | 2013/03/12                    | 4     | Cliff Lai*, Jay Hong, Joseph Yang,<br>Egon Chen, Chien Chen, Tom Koh,<br>Steve Chou |
| How to develop<br>long-term incentive<br>programs for executives | Towers Watson   | 2013/03/29                    | 4     | Cliff Lai*  |

| Training program   | Organizer  | Date       | Hours | Participants   |
|--|--|------------|-------|--|
| The 4th cross-strait<br>CIO forum  | Taiwan ClO<br>magazine                           | 2013/04/19 | 4     | James Chang  |
| Innovative marketing<br>strategies and corporate<br>competitiveness        | TWM HR Div.                                      | 2013/05/7  | 2.5   | Jeff Ku, Jay Hong, James Chang,<br>Egon Chen, Chien Chen, Tom Koh,<br>Steve Chou   |
| Corporate governance and securities regulation                             | Taiwan<br>Corporate<br>Governance<br>Association | 2013/06/14 | 3     | Rosie Yu   |
| Management case studies:<br>Industry competitive analysis                  | TWM HR Div.                                      | 2013/06/25 | 7     | Vivien Hsu*, Jeff Ku, H.S. Wang*,<br>Joseph Yang, Tom Koh, Paul Huang  |
| Practical rules on "Personal<br>Information Protection Act"                | TWM Internal<br>Audit Office                     | 2013/08/27 | 0.5   | Cliff Lai*, Vivien Hsu*, Rosie Yu, Jeff<br>Ku, H.S. Wang*, Jay Hong, Ariel<br>Hwang, Joseph Yang, James<br>Chang, Egon Chen, Chien Chen,<br>Tom Koh, Sean Hsieh, Paul Huang,<br>Steve Chou |
| The corporate values<br>and innovative approaches<br>of Google             | TWM HR Div.                                      | 2013/10/30 | 2     | Jeff Ku, H.S. Wang*, James Chang,<br>Tom Koh, Sean Hsieh, Paul Huang,<br>Steve Chou  |
| Information security<br>fundamentals :<br>Information leakage &<br>hacking | TWM Internal<br>Audit Office                     | 2013/11/26 | 0.5   | Cliff Lai*, Rosie Yu, Jeff Ku, H.S.<br>Wang*, Jay Hong, Ariel Hwang,<br>Joseph Yang, James Chang, Egon<br>Chen, Chien Chen, Tom Koh, Sean<br>Hsieh, Paul Huang, Steve Chou                 |
| Information security:<br>protecting sensitive data                         | TWM Internal<br>Audit Office                     | 2013/11/27 | 0.5   | Sean Hsieh   |

\* Has resigned as manager

### 7. Training programs for directors in 2013

| Training program   | Organization   | Date       | Hours | Name  |
|--|--|------------|-------|---|
| The impact of IFRS on corporate governance   | Corporate<br>Governance<br>Association                         | 2013/07/26 | 3     | Richard Tsai,Daniel Tsai,Vivien<br>Hsu,Jack J.T. Huang,Wen-Li Yeh,<br>J. Carl Hsu, Cliff Lai*, Victor Kung* |
| Financial industry development policy  | Corporate<br>Governance<br>Association                         | 2013/12/18 | 3     | Richard Tsai,Daniel Tsai  |
| The responsibility of directors<br>and supervisors in issuing<br>IFRS- compliant financial<br>statements | Corporate<br>Governance<br>Association                         | 2013/01/30 | 3     | Jack J.T. Huang   |
| The legal implications of<br>financial statement fraud   | Chinese National<br>Association of<br>Industry and<br>Commerce | 2013/10/25 | 3     | Benny Chen  |
| The 9th Taipei corporate   | Financial<br>Supervisory                                       | 2013/11/28 | 3     | Tsung-Ming Chung  |
| governance forum   | Commission   | 2013/11/20 | 6     | Cliff Lai*  |

\*Has resigned as director

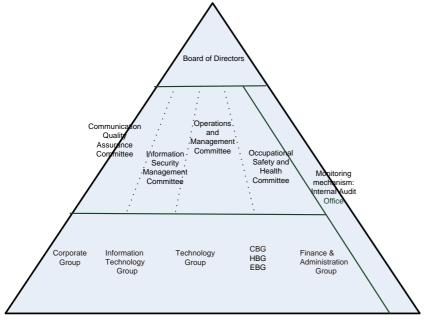
Note: The training hour requirements listed above have been fulfilled.

#### 8. Risk management

Risk management policies

- (1) Promote a risk management-based business model
- (2) Establish a risk management mechanism that can effectively cite, evaluate, supervise and control risk
- (3) Create a company-wide risk management structure that can limit risk to an acceptable level
- (4) Introduce best risk management practices and continue to seek improvements

#### Risk management structure



The Company's risk management structure is made up of three levels of control mechanism:

- (1) Ground
  - Risk factors are analyzed and assigned to responsible units to monitor and ensure timely and effective detection.
  - Each unit shall ensure, on a daily basis, that risks are kept under acceptable levels. Should there be any changes in condition or other factors, the responsible unit shall report these to the Company for an appropriate course of action.
- (2) Middle
  - Operations and Management Committee, Occupational Safety and Health Committee, Information Security Management Committee, and Communication Quality Assurance Committee assume responsibility. Presidents and committee heads convene a task force composed of unit chief officers of concerned departments.
  - Should any material event or situation arise, the responsible unit shall report it to the Operations and Management Committee or the other three committees to examine the risks and undertake any necessary measures. The functions of the four committees are as follows:
    - Operations and Management Committee: Conduct periodic review of each business group's operating target and performance to meet the Company's guidance and budget.
    - Occupational Safety and Health Committee: Tasked with supervising and reducing potential risks to workers' safety and health.
    - Information Security Management Committee: Supervise important information assets for confidentiality, integrity, availability, and regulatory compliance in order to control and reduce operational risks to an effective and reasonable level.
    - Communication Quality Assurance Committee: Ensure and manage communication quality of the networks.
- (3) <u>Top</u>: Board of Directors
  - The Board of Directors is responsible for assessing material risks, designating actions to control these risks and keeping track of their execution.

- (4) Monitoring mechanism: Internal Audit Office
  - The Internal Audit Office regularly monitors and assesses potential and varying levels of risks that the Company
    may face and uses this information as a reference for drafting its annual audit plan.
  - The Internal Audit Office should report any discrepancy to the concerned unit chief and ensure that remediation efforts are completed.

Risk factors and management structure

|    | Important risk factors  | Responsible unit  | Examining committee                          | Decision making<br>and supervision                            |
|----|---|---|--|---|
| 1  | Operating risk  | Technology units / IT units   | Operations and Management<br>Committee       |   |
| 2  | Risks related to information security   | Internal Audit Office -<br>Information Security<br>Management Department      | Information Security<br>Management Committee |   |
| 3  | Technology and maintenance risk   | President's Office -<br>Communication Quality<br>Assurance Department         | Communication Quality<br>Assurance Committee |   |
| 4  | Market risk<br>A. Competition<br>B. New products<br>C. Channel management<br>D. Inventory management                      | Marketing units and<br>Business Operations<br>Management units                |  |   |
| 5  | Credit and collection risk  | Business Operations<br>Management Division and<br>Billing Management Division | Operations and Management<br>Committee       | The highest<br>decision-making<br>body:<br>Board of Directors |
| 6  | Government policies and regulatory compliance   | Regulatory and Carrier<br>Relations Division                                  |  |   |
| 7  | Corporate image   | Public Affairs Division   |  |   |
| 8  | M&A and investments   | President's Office  |  |   |
| 9  | Employee safety   | Occupational Safety and<br>Health Office and<br>Administration Division       | Occupational Safety and<br>Health Committee  | Monitoring<br>mechanism:<br>Internal Audit Office             |
| 10 | Employee behavior, code and ethics  | Human Resources Division  |  |   |
| 11 | Volatility of interest rates, exchange rates and financial risks  | Finance Division  |  |   |
| 12 | Financing and<br>endorsements/guarantees provided to<br>others, derivatives transaction and<br>working capital management | Finance Division  | Operations and Management                    |   |
| 13 | Financial report disclosure   | Accounting Division   | Committee                                    |   |
| 14 | Litigious and non-litigious matters   | Legal Office  |  |   |
| 15 | Changes in shareholding of directors and major shareholders   | Secretarial Division  |  |   |
| 16 | Board meeting facilitation  | Secretarial Division  |  |   |

#### 9. Implementation of customer policy

With the mission of "creating the best user experience," the Company is continuously striving to improve its products, services and operations to win customers' trust and raise the quality of customer care.

#### 10. The Company has purchased liability insurance for its directors.

#### 11. Employee certifications relating to financial transparency

- (1) Certified Internal Auditor (CIA): six employees in the Internal Audit Office; one in the Finance Division; and one in the Accounting Division
- (2) First-level examiner of internal controls (Securities and Futures Institute): three employees in the Secretarial Division
- (3) Qualified Internal Auditor (QIA): six employees in the Internal Audit Office; one in the Finance Division; two in the Accounting Division; and one in the Procurement and Logistics Division
- (4) Certified Public Accountant (CPA): one in the Finance Division; two in the Accounting Division; four in the Operation Analysis Division; one in the Secretarial Division; and one in the Procurement and Logistics Division

12. Any internal evaluation or third party assessment reports on corporate governance. If yes, specify results, major flaws or recommendations for improvements: None

#### **Compensation Committee operations**

The Compensation Committee, composed entirely of independent board directors, is bound by the "Compensation Committee Charter." The committee is responsible for evaluation of the following matters:

- (1) Establish a policy, system, standard and structure for directors and managers' compensation and review them periodically.
- (2) Decide compensation for directors and managers and carry out periodic evaluations.

#### Qualifications and independence of members of the Compensation Committee

|                      |                  | Over five years of<br>experience in<br>business, finance,        | Independence criteria (Note 2) |   |   |   |   |   |   |   | No. of public<br>companies in which<br>he or she also serves |
|----------------------|------------------|--|--------------------------------|---|---|---|---|---|---|---|--|
| Identity (Note 1)    | Name             | legal and/or other<br>areas related to the<br>Company's business | 1                              | 2 | 3 | 4 | 5 | 6 | 7 | 8 | as a member of the<br>Compensation<br>Committee              |
| Independent Director | Jack J.T. Huang  | V  | V                              | V | V | V | V | V | V | V | 1  |
| Independent Director | Tsung-Ming Chung | V  | V                              | V | V | V | V | V | V | V | 1  |
| Independent Director | Wen-Li Yeh       | V  | V                              | V | V | V | V | V | V | V | 0  |
| Independent Director | J. Carl Hsu      | V  | V                              | V | V | V | V | V | V | V | 0  |

Note 1: The identities of the members of the Compensation Committee all meet the requirements stipulated in Item 5, Article 6 of the "Regulations Governing the Appointment and Exercise of Powers by the Remuneration Committee of a Company Whose Stock is Listed on the Stock Exchange or Traded Over the Counter."

Note 2: "V" denotes meeting the conditions during the tenure and a two-year duration prior to the tenure specified below

- Criterion 1: Not an employee of the Company or its affiliated companies
- Criterion 2: Not a director or supervisor of the Company or its affiliated companies (unless the person is an independent director of the Company, the Company's parent company or of any subsidiary in which the Company holds, directly or indirectly, more than 50 percent of the voting shares)
- Criterion 3: Not a shareholder whose total holdings, including that of his/her spouse and minor children, or shares held under others' names reach or exceed 1 percent of the total outstanding shares of the Company or rank among the top 10 individual shareholders
- Criterion 4: Not a spouse or a relative within second degree of affinity, or within five degrees of consanguinity to any person specified in criteria 1 to 3
- Criterion 5: Neither a director, supervisor, or employee of an entity that directly or indirectly holds more than 5% of the Company's shares, nor one of the Company's top five shareholders
- Criterion 6: Not a director, supervisor, manager, or shareholder owning more than 5% of the outstanding shares of any company that has financial or business relations with the Company
- Criterion 7: Not an owner, partner, director, supervisor, manager, or spouse of any of the aforementioned, of any sole proprietorship, partnership, company, or institution that provides commercial, legal, financial and accounting services or consultation to the Company or its affiliates.
- Criterion 8: Not in contravention of Article 30 of the Company Act

#### **Compensation Committee attendance**

(1) The Compensation Committee consists of four members.

(2) Tenure: July 28, 2011 to June 14, 2014. The Compensation Committee convened three times in 2013:

| Title                   | Name                | Attendance in<br>person | By proxy | Attendance ratio | Remarks                            |
|-------------------------|---------------------|-------------------------|----------|------------------|------------------------------------|
| Independent<br>Director | Jack J.T. Huang     | 3                       | 0        | 100%             | Appointed<br>committee<br>chairman |
| Independent<br>Director | Tsung-Ming<br>Chung | 3                       | 0        | 100%             | -                                  |
| Independent<br>Director | Wen-Li Yeh          | 2                       | 1        | 67%              | -                                  |
| Independent<br>Director | J. Carl Hsu         | 3                       | 0        | 100%             | -                                  |

1. Any suggestion made by the Compensation Committee that was not accepted or revised by the Board of Directors: None

2. Any written objections or issues raised by a member of the Compensation Committee against resolutions passed by the committee: None

## Corporate social responsibility (CSR)

| Item   | Current Practices  |                             |  |  |  |
|--|--|-----------------------------|--|--|--|
| Corporate governance   |  |                             |  |  |  |
| 1. Establishing a CSR policy or system<br>and review mechanism   | 1. The Company set up the<br>execution of corporate s  |                             | Policy" to ensure effective<br>January 2011. |  |  |
| 2. Setting up a unit to carry out this policy or system  | <ol> <li>In 2007, TWM established a Social Responsibility Department under the<br/>Public Relations Division to draft and carry out CSR initiatives. With<br/>designated personnel and a separate budget, the department provides<br/>planning, execution and coordination across different divisions.</li> </ol>  |                             |  |  |  |
| 3. Holding regular training programs on<br>business ethics for directors and<br>employees and establishing a<br>reward-and-punishment system<br>incorporated in the Company's<br>employee performance evaluation | 3. In addition to regular training programs on business ethics, the Company formulated a Code of Ethics that all directors, managers and employees are expected to follow and support. Since August 2010, employees can access the Code of Ethics through TWM's e-learning website. An intranet hotline was also set up for employees to report any violation of the Code. Violators shall be punished in accordance with Company regulations.                                   |                             |  |  |  |
| Environmental sustainability   |  |                             |  |  |  |
| <ol> <li>Promoting advanced and efficient<br/>use of renewable resources to<br/>reduce their impact on the<br/>environment</li> </ol>  | 1. The Company has continuously worked to improve the efficient use of resources, including paper, water and electricity, as well as to promote recycling of cables and battery modules.   |                             |  |  |  |
| 2. Establishing an environmental<br>management system in line with the<br>nature of the Company's business<br>operations   | 2. TWM has established an internal Sustainable Development Committee that<br>is responsible for monitoring energy management activities and<br>environment-related indexes and efforts to reduce carbon emissions, as well<br>as planning, promoting and integrating all of the Company's environmental<br>protection-related activities.  |                             |  |  |  |
| <ol> <li>Setting up a framework and<br/>allocating staff to promote<br/>environmental conservation</li> </ol>  | 3. The Company has designated personnel in the Administration Division,<br>Public Affairs Division and Network Engineering Division to promote its<br>environmental protection program.  |                             |  |  |  |
| 4. Monitoring the impact of climate<br>change on operating activities and<br>adopting measures to reduce<br>greenhouse gas emissions and<br>minimize their impact on the<br>environment                          | <ul> <li>4. TWM has made use of its operating management practices and communications technology to reduce energy consumption and greenhouse gas (GHG) emissions. These measures include:</li> <li>Data center energy-saving program</li> <li>Base station equipment upgrading</li> <li>Energy management program for TWM's office buildings and direct stores</li> <li>Telepresence service</li> <li>Green value-added service</li> <li>e-service and mobile service</li> </ul> |                             |  |  |  |
|  |  |                             | Unit: tCO2e                                  |  |  |
|  |  | 2012                        | 2013*  |  |  |
|  | Direct emissions   | 2,617                       | 3,016  |  |  |
|  | Indirect emissions   | 160,201                     | 173,082                                      |  |  |
|  | Total GHG<br>Emissions162,818176,098   |                             |  |  |  |
|  | * The increases were du in October 2013.   | e to the inclusion of a clo | ud internet data center completed            |  |  |

| Item  | Current Practices   |
|---|---|
| Commitment to corporate social<br>responsibility  |   |
| 1. Complying with domestic and<br>international labor laws to safeguard<br>and uphold the rights of workers,<br>following a non-discriminatory hiring<br>policy and establishing appropriate<br>management practices, procedures<br>and execution | 1. Pursuant to related national regulations, including the Labor Standards Act,<br>Employment Services Act and Gender Equality in Employment Act, the<br>Company has never employed child workers, discriminated against any<br>employee or ethnic group or forced its employees to work. In addition, TWM's<br>Code of Ethics serves as a guideline for employees. The company has also<br>established a performance-based reward system to motivate employees.  |
| 2. Providing employees with a safe and<br>healthy working environment, as well<br>as regular training on safety and<br>health education   | 2. The Company aims to provide a safe and healthy working environment for<br>employees and has implemented related measures to promote employee<br>health and mental well-being. It also conducts periodic evaluations of the<br>working environment and programs on promoting workers' safety and health<br>education. Related information on employee safety and health is posted on the<br>Company's intranet.   |
| 3. Building a regular communication<br>mechanism and notifying employees<br>about potential operating changes   | <ol><li>The Company has set up multiple channels to communicate with employees on<br/>a regular basis about the company's operational decisions.</li></ol>  |
| that may have a significant impact<br>on them   | <ol> <li>Dialogue between employees and management: Managerial meetings are<br/>held every three months to deliver the company's vision and recent critical<br/>developments to all employees.</li> <li>A President's Mailbox has been set up for employees to submit<br/>recommendations to the company.</li> <li>Information disclosure: All information is posted on the company's intranet,<br/>where employees can view the company's press releases, product<br/>information and management measures.</li> </ol>  |
| 4. Drawing up a policy on protecting<br>consumers' rights and providing a<br>transparent and effective<br>mechanism for filing and processing<br>complaints about products and<br>services  | 4. To protect consumers' rights, the Company provides various services and<br>information, such as information related to outdoor coverage for wireless<br>broadband; free trial service for mobile internet; customers' prior agreement<br>needed to activate mobile internet and international roaming services;<br>measures to protect young adults and children; notification of activating<br>international data roaming service; and voluntarily notifying customers about<br>the collection, processing and use of their personal information. All these are<br>written in the customer service contracts and posted on the company website<br>and on posters in Company stores. The Company aims to provide customers<br>with the most diversified and convenient service channels by integrating its call<br>center service, store service, website service and smartphone app service into<br>an integrated customer-centric service network. In 2013, the Company was<br>awarded an ISO 10002 certification for its customer service system. |
| 5. Working with vendors to promote corporate social responsibility.   | 5. TWM believes that ethics serves as the moral foundation of a well-managed enterprise. To promote a fair and just system, the Company set up an open procurement system to select suppliers and required that all suppliers comply with the "Environmental and Occupational Health and Safety Policy" for contractors and "Guidelines on Corporate Social Responsibility for Suppliers." Furthermore, TWM provides first bargaining rights to green-product and conflict-free product suppliers to encourage others to likewise produce environmentally friendly products. (1) TWM does not use any product from conflict material/product suppliers.   |
|   | <ul><li>(2) TWM requests its suppliers investigate their supply chains to ensure that no products are from conflict areas.</li></ul>  |
| 6. Promoting community development<br>projects and philanthropic work<br>through commercial activities,<br>donations, volunteer work or other   | 6. TWM has made significant progress in fulfilling its corporate social<br>responsibility systematically and strategically. The Company leverages its core<br>competence to generate wider benefits for society.  |
| services  | (1) The potential benefit of carbon emissions reduction throughout the ICT<br>industry is far greater than what TWM can achieve on its own. As such, the<br>Company has actively helped consumers and other organizations meet<br>energy-saving and carbon-reduction goals through handset recycling,<br>e-billing, video conferencing and green value-added services (electronically<br>and mobilized).  |
|   | (2) In addition to the 5180 Mobile Donation Hotline and 909 Mobile Phone<br>Audio Guide, TWM holds the annual myfone Mobile Awards to encourage   |

|   | creativity and innovation in order to enrich digital content and applications for its telecom business.   |
|---|---|
|   | (3) TWM provides discount rates for people with disabilities, and has also<br>contributed hardware equipment and applications to promote information<br>literacy to expand digital opportunities for remote and underprivileged<br>communities to enhance the nation's digital competitiveness.   |
|   | (4) In 2007, TWM introduced its "Corporate Volunteer Guidelines" to<br>encourage employees to take an active role in fulfilling their social<br>responsibilities. Volunteers can take two paid days off a year to participate<br>in community service activities. Transportation allowances and insurance,<br>as well as comprehensive training, are provided. To date, 1,616 participants<br>have joined these activities.     |
| Information disclosure 1. Disclosing relevant and reliable information on corporate social responsibility | 1. CSR-related information is updated on the websites of the Company and the<br>Taiwan Mobile Foundation in a timely manner. All information and data<br>contained in the CSR reports are compiled internally and verified by an external<br>party to ensure their reliability and accuracy. All information (subject and<br>content) are deemed to be materially important and designed to meet<br>stakeholders' expectations. |
| 2. Process for preparing and disclosing CSR information   | 2. TWM released its first CSR report in 2007. A second report, released in 2009, complies with the GRI and the AA1000 assurance standards on CSR disclosure practices. In addition, information disclosed in the 2013 CSR report complies with the latest GRI G3.1 application level of A+, as audited by an independent third-party organization.  |

## The Company's CSR policy and practices fully comply with the "Corporate Social Responsibility Best-Practice Principles for TWSE/GTSM Listed Companies."

The concept of corporate social responsibility has been embedded in the strategic decisions and daily operations of all departments. TWM went a step further, with the Board of Directors passing the "Taiwan Mobile CSR Policy" to serve as a long-term guideline for promoting CSR and fulfilling the company's commitment to society in January 2011.

The policy contains six articles, with the Company's underlying corporate philosophy and core values serving as the foundation, emphasizing corporate governance, stakeholder's interests and full disclosure, and leveraging off the Company's core competence and services to promote environmental conservation and public welfare.

#### Additional information on CSR-related matters:

TWM leverages its core competence in telecommunications, network and digital convergence to generate wider benefits for society.

#### 1. Environmental protection

Aside from compliance and reducing pollution, TWM has also taken the initiative to help build an intelligent low-carbon society by leveraging its key resources in the ICT service industry. The Company (i.e., its office buildings, server rooms, base stations and company stores) met ISO 14064-1 standards for greenhouse gas (GHG) emissions and removals as well as received an ISO 50001 certification for energy management.

#### 2. Consumers' interests

TWM introduced a global standard information security management system to ensure that customers' personal information is strictly protected every step of the way – from form application to activation, information changes, billing, settlement and customer service. The Company strictly follows government regulations and information security policies on respecting customer privacy and protecting the use of client information.

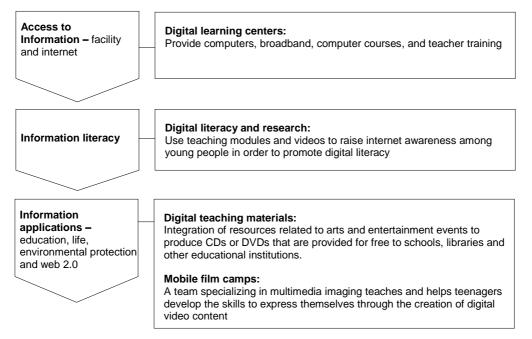
#### 3. Human rights

TWM has never employed child workers. Pursuant to the Gender Equality in Employment Act and Employment Services Act, the Company has never discriminated against any employee and ethnic group or forced labor on its employees. Employees are free to form associations.

#### 4. Safety and health

To build a vital, happy and healthy workplace, TWM has designed various activities for its employees with a focus on promoting a safe environment, disease prevention, health and spiritual relaxation. From 2007 to 2013, the Company received the following awards: "LOHAS (Lifestyles of Health and Sustainability)," "Community Health," "Leader in Health" and "Best Weight Loss Office" from the Cabinet-level Department of Health. It also received top certifications from Taipei City's Health Department for its breastfeeding rooms.

#### 5. Enhancing digital competitiveness



| Cultivating digital talent           |   | myfone Mobile Awards<br>Organized to encourage the creation of outstanding digital content |
|--------------------------------------|---|--|
|                                      | J |  |
| Enhancing digital<br>competitiveness |   | - Facility + Literacy + Application + Digital Content Creation                             |

- TWM continued to set up broadband services in remote areas in 2013. The Company also collaborated with local nonprofit organizations (NPOs) and was operating 15 digital learning centers as of the end of 2013.
- TWM has published 26 sets of digital teaching materials since 2009, with content covering live concerts, raising internet literacy among young adults and children, creating digital videos, digital music composition, environmental education and human care.
- TWM hosted the "Mobile Film Creation Camp for Teenagers" to teach imaging techniques and applications, helping teenagers learn how to express their ideas through the creation of video content in order to cultivate future multimedia talent.
- TWM launched the "myfone Mobile Awards" to encourage the creation of new types of literature and music. The contest attracted a record nearly 50,000 entries in 2013.

#### 6. Digital social welfare "i-Infinity"

In 2012, TWM started integrating its core competencies and resources to help non-profit organizations develop the ability to harness the power of digital applications, help disadvantaged groups that other public or private institutions are not able to assist and enhance these NPOs' operating efficiency and fundraising capabilities. In 2013, TWM proposed five mobile application programs to aid these organizations' digital application development and cater to their digital marketing and training needs. Cumulatively, 37 social welfare groups attended 51 seminars on these programs.

- "Wheelmap (Taiwan)" App was launched to enable the elderly, people with disabilities and parents with small children search for attractions, hotels, restaurants and shopping centers in Taiwan that have barrier-free facilities and for bus routes served by low-floor buses.
- "Flora App," developed in collaboration with the Society of Wilderness, National Taiwan University, and National Chengchi University's computer science department, is a mobile flower library in Taiwan.
- Three social-welfare short films have helped NPOs raise more than NT\$6 million since they were posted online.
- Teleconferencing service: TWM has helped thirteen NPOs install video conference equipment as of the end of 2013. The teleconferencing service has helped these NPOs save more than NT\$5 million in travel expenses and more than 60 tons in carbon emissions. More than 7,300 participants have been trained using the service.
- E-books: TWM has assisted 27 NPOs in developing electronic books. As of the end of 2013, the e-book service has helped reduce mailing costs by 30%, which translates into savings of around NT\$720,000 from annual printing expenses.

#### 7. Community participation and social care

- TWM introduced the "5180 Mobile Donation Hotline," a micro-donation platform, to provide a long-term fundraising channel for 67 NPOs.
- TWM sponsors tutorial sessions after school for more than 60 children from underprivileged families.
- TWM works with the Canlove Social Services Association to provide professional counseling services to people with depression and to promote suicide prevention awareness. More than 45,000 participants took part in these activities in 2013.
- TWM sponsors an NGO that provides classes on "EQ Management" and "Suicide Prevention" to junior-high school students. More than 192,000 students have been involved in this program.

#### 8. Cultural promotions:

- TWM introduced the "909 Mobile Phone Audio Guide," which employs mobile communications technology and cloud database to promote art and culture.
- To promote cultural literacy, TWM has since 2005 held 39 large outdoor concerts throughout the country, with more than 530,000 people attending these events.

## Has the Company issued CSR reports that have been verified by an independent third-party assurance organization?

Since 2009, TWM's CSR reports have been verified by an independent third-party organization, the British Standards Institute, in accordance with its AA1000 assurance standards and GRI guidelines. In addition, information disclosed in the 2013 CSR report complies with the latest GRI G3.1 application level of A+, as audited by an independent third-party organization.

## Ethical corporate management

|   | Current Practice   |  |  |  |
|---|--|--|--|--|
| <ol> <li>Establishing a policy on ethical corporate<br/>management:</li> </ol>  |  |  |  |  |
| <ul> <li>(1) Specifying the Company's policy on<br/>ethical corporate management in its<br/>official charter and material<br/>documents, including the board and<br/>management's commitment to its<br/>implementation</li> <li>(2) Setting up a system – including<br/>operation, guidelines and training – to<br/>prevent dishonest behavior</li> </ul> | <ol> <li>The Company has promulgated its Ethical Corporate Management<br/>Best Practice Principles and disseminates them on an annual basis to<br/>ensure that employees, management and the board comply with the<br/>principles. Moreover, the principles have been incorporated into the<br/>Company's internal control system.</li> <li>The Company's Ethical Corporate Management Best Practice<br/>Principles have established preventive measures against the<br/>following:         <ul> <li>a. offering and accepting bribes</li> <li>b. illegal political donations</li> <li>c. improper charitable donations or sponsorship</li> <li>d. offering or accepting unreasonable gifts or hospitality, or other<br/>inappropriate benefits</li> </ul> </li> <li>The aforementioned principles and related regulations were<br/>announced and disseminated to employees, managers and board<br/>directors to enhance integrity and self-discipline. In addition, all<br/>employees are required to sign a "Declaration of Integrity" every year</li> </ol> |  |  |  |
| (3) Adopting measures to prevent<br>high-risk dishonest behavior, such as<br>offering or accepting bribes, giving<br>illegal political donations  | <ul> <li>starting 2014.</li> <li>(3) The Company has set up an accounting system and internal control system for business activities that are at higher risk of dishonest behavior. The Company has no under-the-table accounts or secret accounts. The aforementioned systems are reviewed periodically to ensure that they are working and measures are implemented.</li> </ul>  |  |  |  |
| <ol> <li>Implementation of ethical corporate<br/>management</li> </ol>  |  |  |  |  |
| <ol> <li>Avoiding transactions with parties that<br/>have a record of dishonest behavior;<br/>stipulating in all contracts what</li> </ol>  | (1) The Company's Guidelines on Corporate Social Responsibility for<br>Suppliers states that all suppliers should not engage in bribery.   |  |  |  |
| <ul> <li>constitute unacceptable behavior</li> <li>(2) Establishing a full-time or part-time unit<br/>to promote the Ethical Corporate</li> </ul>   | (2) The Internal Audit Office is responsible for promulgating and<br>overseeing policies and programs relating to ethical corporate<br>management and tasked with reporting to the board of directors.   |  |  |  |
| Management Best Practice Principles<br>and supervision by the board of<br>directors<br>(3) Setting up policies to prevent conflict  | (3) The Company has promulgated policies to prevent conflict of interests.<br>Any violation should be reported to the Audit Committee, the<br>managers or the chief internal audit officer.  |  |  |  |
| <ul> <li>of interests and providing channels to<br/>report such conflict</li> <li>(4) Building an effective accounting<br/>system and internal control system to<br/>carry out ethical corporate</li> </ul>   | (4) The Company has established an effective accounting system and<br>internal control system. In addition, internal auditors schedule regular<br>audits according to the level of risks. No material violation has ever<br>been found.  |  |  |  |
| management, with internal auditors auditing the process   | Moreover, all employees are required to sign a "Declaration of<br>integrity," while suppliers are required to sign a "Declaration of Integrity<br>in Business Conduct."  |  |  |  |
| <ol> <li>Providing reporting channels and a<br/>system for appeal and punishment in<br/>cases of ethics violation</li> </ol>  | The reporting channels include mailboxes for employee or vendor<br>complaints. If any violation is found, the Internal Audit Office will conduct<br>an investigation and report the results, with punishment being meted out i<br>accordance with the severity of the offense. The Company has<br>incorporated its Ethical Corporate Management Best Practice Principles<br>into its employee performance evaluation and human resource policies to<br>create an effective reward/punishment mechanism.  |  |  |  |
| 4. Strengthening information disclosure   |  |  |  |  |
| <ol> <li>Disclosing related information on<br/>ethical corporate management on the<br/>Company's website</li> <li>Other ways of disclosure (e.g. setting<br/>up an English website or designating<br/>dedicated personnel to collect and<br/>disclose related information on the<br/>Company's website)</li> </ol>  | <ol> <li>The Company's Ethical Corporate Management Best Practice<br/>Principles have already been posted on the Company's Chinese /<br/>English websites as well as its intranet.</li> <li>The Company has designated dedicated personnel to collect and<br/>disclose related information on the official website and update the<br/>revision of related regulation duly.</li> </ol>  |  |  |  |
|   | ical corporate management principles in accordance with the "Ethical<br>listed Companies"? If yes, describe the differences between the principles   |  |  |  |

6. Other important information to facilitate understanding of the Company's implementation of ethical corporate management practices, such as the Company publishing its ethical corporate management practices and inviting vendors to participate in the Company's training on and amendment of the principles: The Company has promulgated its Guidelines on Corporate Social Responsibility for Suppliers to serve as a guide for

the Company has promugated its Guidelines on Corporate Social Responsibility for Suppliers to serve as a guide for doing business with vendors. In addition, the Company issued a CSR report in 2013, which was verified by an independent third-party organization, in accordance with its AA1000 (2008) Type 2 high assurance standards. The information disclosed in the aforementioned report complies with the latest GRI G3.1 application level of A+, as audited by an independent third-party organization. This is another evidence of the Company's commitment to carrying out ethical corporate management.

#### Corporate governance rules and procedures

The Company has implemented a number of rules and procedures to enhance its corporate governance practices. It has revised the Audit Committee Charter, the Compensation Committee Charter, Rules and Procedures Governing Board of Directors' Meetings, Rules and Procedures Governing Shareholders' Meetings, Regulations Governing Internal Material Information, Code of Ethics, Ethical Corporate Management Best Practice Principles, Corporate Social Responsibility Policy, and Rules and Procedures on Conducting Transactions between Group Companies and Related Parties. With these changes, not only does the Company's corporate governance mechanism comply with Taiwan's Securities and Exchange Act, but it also adheres to the highest international standards. The aforementioned charters and rules are available on the Company's website: www.taiwanmobile.com.

#### Additional information on corporate governance operations:

#### Corporate governance principles

- Timely disclosure of material information
- Checks and balances between the board and management
- Fair representation of independent board members
- Audit Committee ensures fair and independent financial oversight
- Compensation Committee ensures sound corporate governance practices and compensation systems for directors and managers are in place
- Adoption of a high cash dividend payout policy
- Shareholders' rights guaranteed with the right to vote on all proposals at the annual general meeting or through an electronic voting system
- Strict compliance with the Code of Ethics and Ethical Corporate Management Best Practice Principles and establishment of an internal audit mechanism

To ensure that employees, managers and directors promote information transparency and timely disclosure, the Company disseminates its "Regulations Governing Internal Material Information" (approved by the Board on January 22, 2009) on an annual basis and has incorporated them into its internal control system to avoid risks of insider trading.

#### Internal control system

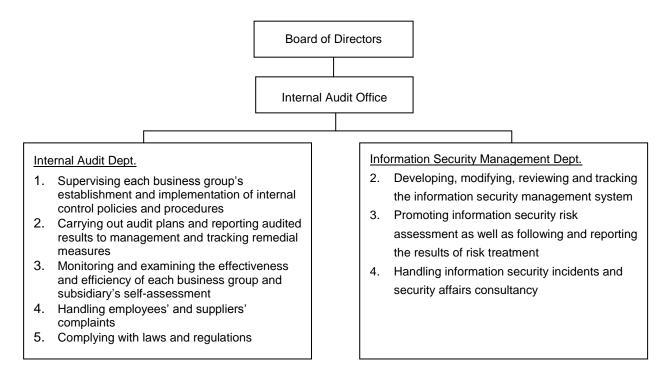
#### 1. Internal control mechanism

The Company's Internal Audit Office is made up of two departments: internal audit and information security management. The internal audit department carries out audits, while the information security management department sets information security affairs into action.

The Internal Audit Office is an independent unit with designated personnel who report directly to the Board of Directors. It is responsible for the examination and assessment of the internal controls of the Company's financial, sales, operations and management departments. All departments, including those of the subsidiaries, are subject to its audit.

Regular internal audits are executed according to an annual audit plan. Special audit projects are implemented as needed. These audits enhance internal control and provide timely recommendations for future improvements. In accordance with corporate governance, audit reports are submitted on a regular basis and reviewed by the Chairman, as well as presented to the Audit Committee and the Board of Directors by the Chief Internal Auditor. The Internal Audit Office also examines the mechanisms and results of self-evaluations by departments and subsidiaries to ensure strict implementation. In addition, it generates and consolidates related inspection reports for the President and the Board of Directors to evaluate the overall efficiency of existing internal control systems before generating an internal control system statement.

There are 11 dedicated internal audit staff members, including one supervisor in charge of the Internal Audit Office, whose responsibilities are detailed below:



**2.** Has the Company delegated CPAs to review its internal audit system and issued an audit report? No.

#### 3. Internal control statement

Taiwan Mobile Co., Ltd.

#### Internal Control Statement

Date: January 28, 2014

Taiwan Mobile (TWM) states the following with regard to its internal control system for the year 2013:

- 1. TWM is fully aware that establishing, operating, and maintaining an internal control system are the responsibilities of its Board of Directors and management. TWM has established such a system to provide reasonable assurance in achieving objectives related to the effectiveness and efficiency of operations (including profits, performance, and safeguarding of assets), reliability of financial reporting, and compliance with applicable laws and regulations.
- 2. An internal control system has inherent limitations. An effective internal control system, no matter how perfectly designed, can provide only a reasonable assurance in the accomplishment of the three goals mentioned above. Furthermore, the effectiveness of an internal control system may change along with changes in the environment or circumstances. The internal control system of the Company contains self-monitoring mechanisms and the Company takes corrective actions as soon as a deficiency is identified.
- 3. TWM evaluates the design and operating effectiveness of its internal control system based on the criteria provided in the "Regulations Governing the Establishment of Internal Control Systems" by public companies promulgated by the Securities and Futures Bureau, the Financial Supervisory Commission, and the Executive Yuan (herein referred to as "Regulations"). The internal control system evaluation criteria stated in the Regulations classify internal control into five key elements based on the process of management control: 1. Control environment, 2. Risk assessment and response, 3. Control activities, 4. Information and communications, 5. Monitoring. Please refer to the Regulations for details on these five key elements.
- 4. TWM has evaluated the design and operating effectiveness of its internal control system according to the aforesaid criteria.
- 5. Based on the findings of the evaluation mentioned in the third paragraph, TWM believes that as of Dec. 31, 2013, its internal control system (including its supervision of subsidiaries), which encompasses internal controls to achieve effective and efficient operations, reliable financial reporting, and compliance with applicable laws and regulations, was effectively designed and operating, and is reasonably assured of achieving the above-stated objectives.
- 6. This statement will form a major part of the Company's Annual Report and Prospectus and will be made public. Any falsehood, concealment, or other illegality in the content made public will entail legal liability under Articles 20, 32, 171 and 174 of the Securities and Exchange Act.
- 7. This statement has been passed by the TWM Board of Directors' Meeting on January 28, 2014, where all of the nine attending directors did not express any dissenting opinion and affirmed the content of the same.

Taiwan Mobile Co., Ltd.

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Richard Tsai Chairman

James Jeng President

#### Violation of regulations and internal policies: None

#### Major resolutions at the shareholders' meeting and board meetings

#### 1. Major resolutions at the 2013 shareholders' meeting

Issues approved and subsequent execution:

- (1) 2012 business report and financial statements
- (2) 2012 earnings distribution proposal

Execution: Set record date of ex-dividend for July 14, 2013, cash payment on July 26, 2013.

- (3) Approved plan for the Company to consign its direct store related operations to Taiwan Digital Service Co., Ltd. Execution: The Company signed a management contract consigning its direct store related operations to Taiwan Digital Service Co., Ltd. from July 1, 2013.
- (4) Amendments to the Company's "Articles of Incorporation"
   Execution: Already approved by Minister of Economic Affairs on July 15, 2013 and disclosed on Company website
- (5) Amendments to the Company's "Rules and Procedures on Lending and Making Endorsements/Guarantees" Execution: implemented in accordance with the revised rules.
- (6) Amendments to rename the Company's "Election Rules on Directors and Supervisors" Execution: implemented in accordance with the revised rules.

#### 2. Major resolutions by the board (from 2013 up to the publication date in 2014)

- 1. 10th meeting of the sixth BOD on January 31, 2013
  - (1) Approved 2012 business report and financial statements
  - (2) Approved plan to change chief internal audit officer
  - (3) Approved changes to accounting policy on bundled sales starting January 1, 2013
  - (4) Approved 2013 consolidated financial forecasts
  - (5) Approved 2013 capital expenditure plans
  - (6) Approved the consignment of the Company's direct store related operations to a newly established 100%-owned subsidiary, Taiwan Digital Service Co., Ltd.
  - (7) Approved schedule for 2013 general shareholders' meeting
- 2. 11th meeting of the sixth BOD on April 30, 2013
  - (1) Approved 2012 earnings distribution proposal and cash returns distributed from legal reserve
  - (2) Approved proposal to participate in Taiwan Cellular Co., Ltd.'s rights issue
- 3. 12th meeting of the sixth BOD on July 30, 2013
  - (1) Approved plan to participate in the government's 4G license auction
- 4. 13th meeting of the sixth BOD on October 1, 2013
  - (1) Approved the appointment of a new Managing Director and Co-President Vivien Hsu's resignation
- 5. 14th meeting of the sixth BOD on October 31, 2013
  - (1) Approved additional capital expenditure plans for 2013
- 6. 15th meeting of the sixth BOD on November 26, 2013

- (1) Approved additional capital expenditure plans for 2013
- 7. 16th meeting of the sixth BOD on January 6, 2014
  - (1) Approved the appointment of a new President and his exemption from non-competition restrictions
- 8. 17th meeting of the sixth BOD on January 28, 2014
  - (2) Approved 2013 business report and financial statements
  - (3) Approved 1Q14 consolidated financial forecasts
  - (4) Approved 2014 capital expenditure plan
  - (5) Approved the procurement of mobile broadband equipment from Nokia Siemens Networks Taiwan Co., Ltd.
  - (6) Approved the schedule for the 2014 general shareholders' meeting

The above information is posted on MOPS: <u>http://mops.twse.com.tw</u>.

## Major dissenting comments among directors over board meeting resolutions from 2013 up to the publication date in 2014: None

## Resigned/discharged chairman, president, chief accounting officer, chief financial officer, chief internal audit officer and chief research officer:

As of March 20, 2014

| Title            | Name              | Date of taking<br>office | Date of resignation | Reason for resignation/discharge |
|------------------|-------------------|--------------------------|---------------------|----------------------------------|
| Co-President     | Vivien Hsu        | 2011.01.01               | 2013.10.01          | Resignation                      |
| President        | Cliff Lai         | 2011.01.01               | 2014.01.06          | Resignation                      |
| Internal Auditor | Christine<br>Yang | 2013.01.31               | 2014.02.17          | Position Adjustment              |

## **Certified Public Accountant (CPA) Information**

#### 1. CPA service fees

Unit: NT\$'000

| Accounting | acounting   |       | Non-audit fee |       |             | Period covered by     |                          |
|------------|-------------|-------|---------------|-------|-------------|-----------------------|--------------------------|
| firm       | Name of CPA |       |               | Total | CPA's audit | Remarks               |                          |
|            | Simon Chen  |       | 00 - 1,315    | 4.045 | 4.045       | 2013.01.01~2013.06.30 | Fees for other non-audit |
| KPMG       | Janice Lai  | 0.500 |               |       |             |                       | services were for        |
| KFING      | Simon Chen  | 8,500 |               | 1,315 |             | tax-related and       |                          |
|            | Leo Chi     |       |               |       |             | 2013.07.01~2013.12.31 | attestation services.    |

Note: Change of CPAs dated July 1, 2013 was due to job rotations at KPMG.

| Range of CPA service fee    | Audit fee    | Non-audit fee | Total        |
|-----------------------------|--------------|---------------|--------------|
| NT\$0~NT\$1,999,999         | -            | $\checkmark$  | -            |
| NT\$2,000,000~NT\$3,999,999 | -            | -             | -            |
| NT\$4,000,000~NT\$5,999,999 | -            | -             | -            |
| NT\$6,000,000~NT\$7,999,999 | -            | -             | -            |
| NT\$8,000,000~NT\$9,999,999 | $\checkmark$ | -             | $\checkmark$ |
| NT\$10,000,000 and above    | -            | -             | -            |

#### 2. Other information

- (1) If non-audit fees paid to CPAs, their accounting firm and its affiliates are more than one-fourth of audit fees, specify the amount of audit and non-audit fees, as well as the scope of non-audit services: Not applicable
- (2) For CPA changes, if the audit fee in the first year is lower than that of the prior year, specify the audit fee before and after the change and the reasons: Not applicable
- (3) If audit fees dropped by more than 15%, specify the amount and percentage of decline and reasons: Not applicable

3. Information on CPA changes: Change on July 1, 2013 was due to job rotations at KPMG.

4. Company Chairman, President or finance/accounting manager held positions in the Company's audit firm or its affiliates within the past year: None

## **Direct and indirect investments in affiliated companies**

As of December 31, 2013

Unit: shares, %

| Long-term investments under equity    | Investment b | •              | Direct and ir<br>investment b<br>directors and ma | y TWM          | Total investment |                |
|---------------------------------------|--------------|----------------|---|----------------|------------------|----------------|
| method                                | Shares       | Holding<br>(%) | Shares  | Holding<br>(%) | Shares           | Holding<br>(%) |
| Taiwan Cellular Co., Ltd.             | 371,195,800  | 100.00%        | _   | -              | 371,195,800      | 100.00%        |
| Wealth Media Technology Co., Ltd.     | 39,065,000   | 100.00%        | _   | -              | 39,065,000       | 100.00%        |
| Taipei New Horizons Co., Ltd.         | 174,650,000  | 49.90%         | _   | _              | 174,650,000      | 49.90%         |
| Alliance Digital Technology Co., Ltd. | 3,000,000    | 19.23%         | _   | -              | 3,000,000        | 19.23%         |

# Changes in shareholdings of directors, managers and major shareholders

#### 1. Minor changes in shareholder structure

|                       |                                     |               |                |                           | Unit: shares   |  |
|-----------------------|-------------------------------------|---------------|----------------|---------------------------|----------------|--|
|                       |                                     | 20            | )13            | 2014 (as of March 20)     |                |  |
| Title                 | Name                                | Net change in | Net change in  | Net change in             | Net change in  |  |
|                       |                                     | shareholding  | shares pledged | shareholding <sup>1</sup> | shares pledged |  |
| Chairman              | Fu-Chi Venture Corp.                |               |                |                           |                |  |
| Chaiman               | Representative: Richard Tsai        |               |                |                           |                |  |
|                       | Fu-Chi Venture Corp.                |               | 0              | 0                         | 0              |  |
| Vice Chairman         | Representative: Daniel Tsai         | 0             | 0              | 0                         | 0              |  |
|                       | Fu-Chi Venture Corp.                |               |                |                           |                |  |
| Director              | Representative: Vivien Hsu (Note 1) |               |                |                           |                |  |
| 5                     | TCC Investment Co., Ltd.            |               |                |                           |                |  |
| Director              | Representative: Benny Chen (Note 2) |               | 0              | 0                         |                |  |
|                       | TCC Investment Co., Ltd.            | 0             |                |                           | 0              |  |
| Director              | Representative: James Jeng (Note 3) |               |                |                           |                |  |
| Independent Director  | Jack J.T. Huang                     | 0             | 0              | 0                         | 0              |  |
| Independent Director  | Tsung-Ming Chung                    | 0             | 0              | 0                         | 0              |  |
| Independent Director  | Wen-Li Yeh                          | 0             | 0              | 0                         | 0              |  |
| Independent Director  | J. Carl Hsu                         | 0             | 0              | 0                         | 0              |  |
| Major Shareholder     |                                     |               |                |                           |                |  |
| (shareholding of more | TFN Union Investment Co., Ltd.      | 0             | 0              | 0                         | 0              |  |

|  |  | 20            | 013            | 2014 (as of March 20)     |                |  |
|--|--|---------------|----------------|---------------------------|----------------|--|
| Title  | Name   | Net change in | Net change in  | Net change in             | Net change in  |  |
|  |  | shareholding  | shares pledged | shareholding <sup>1</sup> | shares pledged |  |
| than 10%)  |  |               |                |                           |                |  |
| President  | James Jeng                                   | NA            | NA             | 0                         | 0              |  |
| SVP and Chief<br>Financial Officer                     | (took office on January 6, 2014)<br>Rosie Yu | 0             | 0              | 0                         | 0              |  |
| Acting Chief<br>Technology Officer                     | CH Jih<br>(took office on February 10, 2014) | NA            | NA             | 0                         | 0              |  |
| Acting SVP & Chief<br>Business Officer                 | Jeff Ku                                      | (2,000)       | 0              | 0                         | 0              |  |
| Vice President   | Jay Hong                                     | 0             | 0              | 0                         | 0              |  |
| Vice President   | Ariel Hwang                                  | 0             | 0              | 0                         | 0              |  |
| Vice President   | Joseph Yang                                  | (13,720)      | 0              | 0                         | 0              |  |
| Vice President   | James Chang                                  | 0             | 0              | 0                         | 0              |  |
| Vice President   | Egon Chen                                    | (20,000)      | 0              | 0                         | 0              |  |
| Vice President   | Chien Chen                                   | 0             | 0              | 0                         | 0              |  |
| Vice President   | Tom Koh                                      | 0             | 0              | 0                         | 0              |  |
| Vice President   | Sean Hsieh                                   | 0             | 0              | 0                         | 0              |  |
| Vice President   | Paul Huang                                   | 0             | 0              | 0                         | 0              |  |
| Vice President   | Steve Chou                                   | 0             | 0              | 0                         | 0              |  |
| Chief Accounting<br>Officer                            | Darren Shih                                  | 0             | 0              | 0                         | 0              |  |
| Co-President   | Vivien Hsu<br>(resigned on October 1, 2013)  | 0             | 0              | NA                        | NA             |  |
| President  | Cliff Lai<br>(resigned on January 6, 2014)   | 0             | 0              | 0                         | 0              |  |
| Vice President & Acting<br>Chief Technology<br>Officer | HS Wang<br>(resigned on February 10, 2014)   | 0             | 0              | 0                         | 0              |  |

Note 1: Fu-Chi Venture Corp. appointed Vivien Hsu as its representative, taking over Victor Kung's duties on October 1, 2013. Note 2: TCC Investment Co., Ltd. appointed Benny Chen as its representative, taking over Vivien Hsu's duties on October 1, 2013. Note 3: TCC Investment Co., Ltd. appointed James Jeng as its representative, taking over Cliff Lai's duties on January 6, 2014. 2. Shareholding transferred with related party: None

3. Stock pledged with related party: None

### Relationship between TWM's top 10 shareholders

As of July 14, 2013

| Name                      | Name Current shareholding (A) |        | Spouse's/minor's<br>shareholding |  | Name and relationship between TWM's shareholders who are defined as related parties, spouse or relatives within two degrees  |  |  |
|---------------------------|-------------------------------|--------|----------------------------------|--|--|--|--|
| (~)                       | Shares                        | %      | Shares                           | %  | Name (B)   | Relationship   |  |
| TFN Union Investment Co., | 410,665,284                   | 12.00% | _                                | _  | TCC Investment Co., Ltd.<br>Ming Dong Co., Ltd.<br>Fubon Life Insurance Co., Ltd.<br>TCCI Investment & Development Co., Ltd.   | A and B have the same chairman<br>B's chairman is a relative within two degrees of A's chairman<br>Related party<br>A and B have the same chairman   |  |
| Ltd.                      |                               |        |                                  | Dao Ying Co., Ltd.<br>Wan-Tsai Tsai<br>Daniel Tsai<br>Richard Tsai | B's chairman is a relative within two degrees of A's chairman<br>B is a relative within two degrees of A's chairman<br>B is a director at A<br>B is A's chairman   |  |  |
| Chairman: Richard Tsai    | _                             | _      | _                                | _  | TFN Union Investment Co., Ltd.<br>TCC Investment Co., Ltd.<br>Ming Dong Co., Ltd.<br>Fubon Life Insurance Co., Ltd.<br>TCCI Investment & Development Co., Ltd.<br>Dao Ying Co., Ltd.<br>Wan-Tsai Tsai<br>Daniel Tsai | A is B's chairman<br>A is B's chairman<br>A is a director at B<br>A is a director at B<br>A is B's chairman<br>A is a director at B<br>B is A's relative within two degrees<br>B is A's relative within two degrees  |  |
| TCC Investment Co., Ltd.  | 200,496,761                   | 5.86%  | _                                | _  | TFN Union Investment Co., Ltd.<br>Ming Dong Co., Ltd.<br>Fubon Life Insurance Co., Ltd.<br>TCCI Investment & Development Co., Ltd.<br>Dao Ying Co., Ltd.<br>Wan-Tsai Tsai<br>Daniel Tsai<br>Richard Tsai             | <ul> <li>A and B have the same chairman</li> <li>B's chairman is a relative within two degrees of A's chairman</li> <li>Related party</li> <li>A and B have the same chairman</li> <li>B's chairman is a relative within two degrees of A's chairman</li> <li>B is a relative within two degrees of A's chairman</li> <li>B is a director at A</li> <li>B is A's chairman</li> </ul> |  |

| Name Current shareholding               |             | eholding | Spouse's/minor's<br>shareholding |   | Name and relationship between TWM's shareholders who are defined as related parties, spouse or relatives within two degrees   |   |  |
|---|-------------|----------|----------------------------------|---|---|---|--|
| (A)                                     | Shares      | %        | Shares %                         |   | Name (B)  | Relationship  |  |
|   |             |          |                                  |   | TFN Union Investment Co., Ltd.<br>TCC Investment Co., Ltd.<br>Ming Dong Co., Ltd.<br>Fubon Life Insurance Co., Ltd.   | A is B's chairman<br>A is B's chairman<br>A is a director at B<br>A is a director at B  |  |
| Chairman: Richard Tsai                  | _           | _        | -                                | - | TCCI Investment & Development Co., Ltd.<br>Dao Ying Co., Ltd.<br>Wan-Tsai Tsai<br>Daniel Tsai   | A is B's chairman<br>A is a director at B<br>B is A's relative within two degrees<br>B is A's relative within two degrees   |  |
| Ming Dong Co., Ltd.                     | 184,736,452 | 5.40%    | _                                | - | TFN Union Investment Co., Ltd.<br>TCC Investment Co., Ltd.<br>Fubon Life Insurance Co., Ltd.<br>TCCI Investment & Development Co., Ltd.<br>Dao Ying Co., Ltd.<br>Wan-Tsai Tsai<br>Daniel Tsai<br>Richard Tsai       | <ul> <li>B's chairman is a relative within two degrees of A's chairman</li> <li>B's chairman is a relative within two degrees of A's chairman</li> <li>Related party</li> <li>B's chairman is a relative within two degrees of A's chairman</li> <li>A and B have the same chairman</li> <li>B is A's chairman</li> <li>B is a director at A</li> <li>B is a director at A</li> </ul> |  |
| Chairman: Wan-Tsai Tsai                 | -           | _        | _                                | - | TFN Union Investment Co., Ltd.<br>TCC Investment Co., Ltd.<br>Ming Dong Co., Ltd.<br>Fubon Life Insurance Co., Ltd.<br>TCCI Investment & Development Co., Ltd.<br>Dao Ying Co., Ltd.<br>Daniel Tsai<br>Richard Tsai | B's chairman is A's relative within two degrees<br>B's chairman is A's relative within two degrees<br>A is B's chairman<br>Related party<br>B's chairman is A's relative within two degrees<br>A is B's chairman<br>B is A's relative within two degrees<br>B is A's relative within two degrees  |  |
| Fubon Life Insurance Co., Ltd.          | 123,791,400 | 3.62%    |                                  |   | TFN Union Investment Co., Ltd.<br>TCC Investment Co., Ltd.<br>Ming Dong Co., Ltd.<br>TCCI Investment & Development Co., Ltd.<br>Dao Ying Co., Ltd.<br>Wan-Tsai Tsai<br>Daniel Tsai<br>Richard Tsai                  | Related party<br>Related party<br>Related party<br>Related party<br>Related party<br>Related party<br>Related party<br>B is a director at A   |  |
| Chairman: Oliver Cheng                  | -           | -        | _                                | _ | None  | None  |  |
| TCCI Investment & Development Co., Ltd. | 119,563,804 | 3.50%    | _                                | _ | TFN Union Investment Co., Ltd.<br>TCC Investment Co., Ltd.  | A and B have the same chairman<br>A and B have the same chairman  |  |

| Name Current shareholding<br>(A)  |             | Spouse's/minor's<br>shareholding |        | Name and relationship between TWM's shareholders who are defined as related parties, spouse or relatives within two degrees |  |   |
|---|-------------|----------------------------------|--------|---|--|---|
| (A)   | Shares      | %                                | Shares | %   | Name (B)   | Relationship  |
|   |             |                                  |        |   | Ming Dong Co., Ltd.<br>Fubon Life Insurance Co., Ltd.<br>Dao Ying Co., Ltd.<br>Wan-Tsai Tsai   | <ul><li>B's chairman is a relative within two degrees of A's chairman</li><li>Related party</li><li>B's chairman is a relative within two degrees of A's chairman</li><li>B is a relative within two degrees of A's chairman</li></ul>  |
|   |             |                                  |        |   | Daniel Tsai<br>Richard Tsai  | B is a director at A<br>B is A's chairman   |
| Chairman: Richard Tsai  | -           | -                                | _      | _   | TFN Union Investment Co., Ltd.<br>TCC Investment Co., Ltd.<br>Ming Dong Co., Ltd.<br>Fubon Life Insurance Co., Ltd.<br>TCCI Investment & Development Co., Ltd.<br>Dao Ying Co., Ltd.<br>Wan-Tsai Tsai<br>Daniel Tsai | A is B's chairman<br>A is B's chairman<br>A is a director at B<br>A is a director at B<br>A is B's chairman<br>A is a director at B<br>B is A's relative within two degrees<br>B is A's relative within two degrees   |
| Dao Ying Co., Ltd.  | 104,954,742 | 3.07%                            | -      | _   | TFN Union Investment Co., Ltd.<br>TCC Investment Co., Ltd.<br>Ming Dong Co., Ltd.<br>Fubon Life Insurance Co., Ltd.<br>TCCI Investment & Development Co., Ltd.<br>Wan-Tsai Tsai<br>Daniel Tsai<br>Richard Tsai       | B's chairman is a relative within two degrees of A's chairman<br>B's chairman is a relative within two degrees of A's chairman<br>A and B have the same chairman<br>Related party<br>B's chairman is a relative within two degrees of A's chairman<br>B is A's chairman<br>B is a director at A<br>B is a director at A |
| Chairman: Wan-Tsai Tsai   | _           | _                                | _      | _   | TFN Union Investment Co., Ltd.<br>TCC Investment Co., Ltd.<br>Ming Dong Co., Ltd.<br>Fubon Life Insurance Co., Ltd.<br>TCCI Investment & Development Co., Ltd.<br>Dao Ying Co., Ltd.<br>Daniel Tsai<br>Richard Tsai  | B's chairman is A's relative within two degrees<br>B's chairman is A's relative within two degrees<br>A is B's chairman<br>Related party<br>B's chairman is A's relative within two degrees<br>A is B's chairman<br>B is A's relative within two degrees<br>B is A's relative within two degrees                        |
| JP Morgan Chase Bank N.A.<br>Taipei Branch, custodian for<br>Saudi Arabian Monetary<br>Agency | 100,866,526 | 2.95%                            | _      | -   | None   | None  |
| Shin Kong Life Insurance Co.,<br>Ltd.   | 100,561,000 | 2.94%                            | _      | _   | None   | None  |

| Name<br>(A)            | Current shareholding |       | Spouse's/minor's<br>shareholding |       | Name and relationship between TWM's shareholders who are defined as related parties, spouse or relatives within two degrees   |   |
|------------------------|----------------------|-------|----------------------------------|-------|---|---|
|                        | Shares               | %     | Shares                           | %     | Name (B)  | Relationship  |
| Chairman: Tung-Chin Wu | _                    | _     | _                                | -     | None  | None  |
| Daniel Tsai            | 91,979,990           | 2.69% | 4,580,070                        | 0.13% | TFN Union Investment Co., Ltd.<br>TCC Investment Co., Ltd.<br>Ming Dong Co., Ltd.<br>Fubon Life Insurance Co., Ltd.<br>TCCI Investment & Development Co., Ltd.<br>Dao Ying Co., Ltd.<br>Wan-Tsai Tsai<br>Richard Tsai | A is a director at B<br>A is a director at B<br>A is a director at B<br>Related party<br>A is a director at B<br>A is a director at B<br>B is A's relative within two degrees<br>B is A's relative within two degrees |
| Richard Tsai           | 90,127,938           | 2.64% | 5,986,496                        | 0.18% | TFN Union Investment Co., Ltd.<br>TCC Investment Co., Ltd.<br>Ming Dong Co., Ltd.<br>Fubon Life Insurance Co., Ltd.<br>TCCI Investment & Development Co., Ltd.<br>Dao Ying Co., Ltd.<br>Wan-Tsai Tsai<br>Daniel Tsai  | A is B's chairman<br>A is B's chairman<br>A is a director at B<br>A is a director at B<br>A is B's chairman<br>A is a director at B<br>B is A's relative within two degrees<br>B is A's relative within two degrees   |